

**AGRICULTURAL AND PROCESSED FOOD PRODUCTS
EXPORT DEVELOPMENT AUTHORITY
(APEDA)
(Ministry of Commerce and Industry, Government of India)
3rd Floor, NCUI Building, 3, SIRI Institutional Area,
August Kranti Marg, New Delhi-110016**

Reference No. APEDA/CM/2/2025-BFD

Date: the 04th February 2025

ADDENDUM

Subject: - Study on Infrastructural Gap Analysis in the exports of Key Horticultural Products- Bid Notice dated the 16th January 2025

The Addendum dated 30th January 2025 is amended as follows:

Part-1

S. No.	Existing Provision	Amended Provision
1(A)	<p>Clause 4.2.2 The firm should have earned annual turnover of Rs. 3, 00, 00,000/- (Rs. Three Crores) during any three years out of last five financial years from the similar type of consultancy operations. The turnover shall be in the name of applicant organization only and not that in the name of group/ sister organizations. A certificate, as in Annexure-2 shall be submitted as supporting document.</p>	<p>Clause 4.2.2 The firm should have earned annual turnover of Rs.2, 00, 00,000/- (Rs. two Crores) during any three years out of last five financial years from the similar type of consultancy operations. The turnover shall be in the name of applicant organization only and not that in the name of group/ sister organizations. A certificate, as in Annexure-2 shall be submitted as supporting document.</p>
1(B)	<p>Clause 4.2.3 The Consulting firm should have carried out a minimum of three assignments of similar type during last five years.</p>	<p>Clause 4.2.3 The Consulting firm should have carried out a minimum of three assignments of similar type during last three years.</p>
2	<p>Clause 4.2.7 The Team associate/ Team Member should be MBA or Post-Graduation in Agriculture/ Economics/ International Business having specialization in analysis of trade data</p>	<p>Clause 4.2.7 The Team associate/ Team Member should be MBA or Post-Graduate in Agriculture/ Economics/ International Business having specialization in analysis of trade data; OR Graduate in Agriculture/ Food Technology? Post-harvest Management/ Supply Chain Management with a minimum experience of two years in analysis of trade data.</p>
3	<p>Clause 5.1 – Infrastructure Gap Analysis:</p>	<p>Clause 5.1 – Infrastructure Gap Analysis: The present entry (i) shall be re-numbered as (i) (a). New entry shall be inserted below (i) numbered as (ii) (b) and read as under: (i) (b) "Identify gaps in on-farm infrastructure</p>

		(Pre-cooling, sorting, GAP adoption) that impact export competitiveness,”
4	<p>Clause 5.1 – Infrastructure Gap Analysis:</p> <p>(ii) Assess the availability, proximity to the farm, capacity utilization, condition, and recognition by concerned authority APEDA/NPPO of export-oriented infrastructure in these clusters, such as:</p> <p>(a) Pack-houses and grading facilities</p> <p>(b) Cold storage and temperature-controlled logistics such as adequacy of reefer vehicles for local transportation</p> <p>(c) Treatment facilities such as hot water treatment, Vapor heat treatment, Irradiation etc.</p>	<p>Clause 5.1 – Infrastructure Gap Analysis:</p> <p>(ii) Assess the availability, proximity to the farm, capacity utilization, condition, and recognition by concerned authority APEDA/NPPO of export-oriented infrastructure in these clusters, such as:</p> <p>(a) Pack-houses and grading facilities</p> <p>(b) Cold storage and temperature-controlled logistics such as adequacy of reefer vehicles for local transportation</p> <p>(c) Treatment facilities such as hot water treatment, Vapor heat treatment,</p> <p>Survey should be conducted for at least 3 (three) export-oriented individual facilities in a district.</p>
5	<p>Clause 5.1 – Infrastructure Gap Analysis:</p> <p>(iii) Assessment of Transportation Networks (road, rail, air and sea) to the nearest port.</p>	<p>Clause 5.1 – Infrastructure Gap Analysis:</p> <p>(iii) Assessment of Transportation Networks (Road, rail, air and sea) to the nearest port. The assessment should provide solution to improve connectivity to the nearest port/airport.</p>
6	<p>Clause 6 – Methodology</p> <p>(d) Stakeholders consultations: conduct interviews with farmers, exporters, logistics providers, government officials, and others</p> <p>(e) Field Visits: Visit key export clusters to gather first hand insights and validate findings</p>	<p>Clause 6 – Methodology</p> <p>(a) Stakeholders consultations: conduct interviews with farmers, exporters, logistics providers, government officials, and others</p> <p>(b) Field Visits: Visit key export clusters to gather first hand insights and validate findings</p> <p>The agency should visit at least one district in each state for every product in person. Additional districts can be covered by physical/ virtual mode based on requirements.</p>
7	<p>Clause 7:</p> <p>Timelines: The assignment shall be completed within a period of 4 months.</p>	<p>Clause 7:</p> <p>Timelines: The assignment shall be completed within a period of 6 months.</p>
8	<p>Clause 11. Indemnity: (Re-producing the clause is avoided for the sake of brevity)</p>	<p>Clause 11. Indemnity: The following sentence may be added at the end of clause 11: “ The liability of the agency shall be restricted to the amount of the contract.”</p>
9	<p>Important Dates:</p> <p>(2) Last date for submission of bids is the 4th February 2025 (Tuesday) (up to 2:00 PM)</p>	<p>Important Dates:</p> <p>(2) Last date for submission of bids is the 12th February 2025 (Wednesday) (up to 2:00 PM)</p>

Part-2

11	Clause 8.3.4 will be substituted to read as: The marks at the presentation will be awarded for the credentials in the following areas:	
	S. No.	Areas
	(i)	Concept and Methodology for carrying out the assignment highlighting the strengths possessed by the agency including back-end support for the same
	(ii)	Experience in conducting similar type of studies during last three years at national/ international level for Government of India / International Development Organisations (A) Up to Four projects.....5 Marks (B) Four to Eight Projects 8 marks (C) More than eight projects.....10 marks
	(iii)	Experience of Team Leader in conducting studies in the field of agriculture — (A) 10 years to 12 years-----4 Marks (B) More than 12 years-----5 Marks
	(iv)	Experience of Team Associate in conducting studies in the field of agriculture — (A) 3 to 4 years.....-4 Marks (B) More than 4 years-----5 Marks
		Max Marks
		50
		10
		5
		5

12	The sub-clause (2) and Table there under in Annexure -2 shall be substituted to read as follows:	
	(2) That the details of the consultancy fee earned from the assignments/ studies in the field of agriculture are as follows:	
	S. No.	Financial Year
		Consultancy Fee/ Turnover (in Rs.)
	1	2021-22
	2	2022-23
	3	2023-24

13. The Appendix 1 and 2 shall be as follows:

APPENDIX-1

Product Category	Products
Fresh Fruits (5)	Banana, Mango, Pomegranate, Grapes, Pineapple.
Fresh Vegetables (4)	Potato, Green Chilly, Okra, Ginger

APPENDIX-2

Products	Districts
Banana	Jalgaon, Solapur (Maharashtra) Anantpur, Kudappa (Andhra Pradesh) Theni, Tiruchirapalli, Pudukottai, Coimbatore (Tamil Nadu)
Mango	Chittoor, Kurnool, Krishna (Andhra Pradesh) Ratnagiri, Sindhudurg (Maharashtra) Saharanpur, Meerut, Lucknow, Unnao, Amroha (Uttar Pradesh) Gir Somnath, Navsari, Junagarh (Gujarat)
Pomegranate	Anantpur, Kurnool (Andhra Pradesh) Solapur, Ahmednagar (Maharashtra) Kutch, Banaskantha, Dhandhra, Sabarkantha, Bhavnagar (Gujarat) Barmer, Jodhpur, Jalore (Rajasthan)
Grapes	Pune, Nasik, Sangli, Solapur (Maharashtra)
Pineapple	Ri Bhoi, East Garo Hills, West Garo hills, West Khasi Hills (Meghalaya) Boko, Kamrup Rural, Kachar (Assam) Dimapur (Nagaland) Churachandpur, Kangpokpi (Manipur) North Tripura (Tripura)
Potato	Agra, Farrukhabad (Uttar Pradesh) Jalandhar, Hoshiarpur, Kapurthala, Navanshehar (Punjab)
Okra	Varanasi (Uttar Pradesh)
Green Chilly	Varanasi, Mirzapur, Chandauli (Uttar Pradesh)
Ginger	Karbi Anglong, Dima Haso, West Karbi Anglong (Assam) Sirmaur (Himachal Pradesh) Bidar (Karnataka)
