Ref. No.: FFV/Biofach 2014  
Dated: 23rd July 2013


Dear Exporter,

APEDA has been a regular participant in the Biofach Exhibition in several countries. In the same series, we are now participating in Biofach 2014 being held at Nuremberg, Germany from 12-15 February 2014. APEDA has booked 498 sq. mts space in Hall no. 5 in which around 20 exporters can be accommodated. We are in the process of engaging the event management company for designing of the stand.

For exporters we will be able to allocate individual stands of 9 sq. mts each complete in all respects. Like in the past years we will be charging individual exporters an amount of Rs. 1.5 lakhs for per 9 sq. mts space. Also this year the organizers have intimated the communication package charge the 480 Euros each co-exhibitor. This works out to Rs. 37,475/-. Hence, interested participants will need to deposit this gross amount of Rs. 187475/- to APEDA in advance along with their confirmation of participation and space requirement. It may please be noted that the exporters will be allocated space on first come first serve basis.
Therefore, we request that the following action may please be taken on priority basis:

1. Kindly confirm your participation by filling up the enclose participation confirmation form with complete details.
2. Along with participation confirmation please also sent the demand draft of Rs. 187475/- payable at New Delhi and favouring APEDA. The covering letter must mention the draft number and other details.
3. Please also ensure that in the participation confirmation form details of products of which samples would be furnished by you must be provided along with export turn over during the last three years.
4. Please also provide a scanned copy of your valid scope certificate.

Thanking you,

Yours faithfully,

Vinod Kumar Kaul
Deputy General Manager

Encl: as stated
<table>
<thead>
<tr>
<th>S.No.</th>
<th>Details</th>
<th>Filled by Exporter</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Exporter Name &amp; Address with Contact person and contact details (with STD codes)</td>
<td>Name:</td>
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<tr>
<td></td>
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<td>2.</td>
<td>Participation representative and his contact details</td>
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<tr>
<td>3.</td>
<td>Product range</td>
<td></td>
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<tr>
<td>4.</td>
<td>Validity of Scope certificate along with a scanned copy</td>
<td></td>
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<tr>
<td>5.</td>
<td>Details of earlier participation in Biofach</td>
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<td>6.</td>
<td>Space requirement</td>
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<td>7.</td>
<td>Payment details</td>
<td>DD No &amp; Date...............</td>
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<td>Amount:</td>
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<td>8.</td>
<td>Export turn over of organic products for last three years.</td>
<td></td>
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</tbody>
</table>
Application as co-exhibitor

Nuremberg, Germany
12–15.2.2014

BIOFACH 2014
into organic

We as the direct exhibitor wish to register the company stated below as co-exhibitor (see Item 16 of the Special Conditions for Participation):

Company name of co-exhibitor:

Proprietor/Manager:

Street:

Postcode, Town, Country:

Tel. Company:

Fax Company:

E-mail Company:

Internet:

VAT Reg. No.:

Please return to
NürnbergMesse GmbH
Team BIOFACH
Messereinig
90417 Nürnberg
Fax +49 (0) 911.8506-128866
standeverkauf@nurnbergmesse.de

Date for returning: immediately
Closing date: 5.10.2013

Please send in the application documents once only!
(Post or fax or e-mail)

Dear contact of co-exhibitor:

Tel.:

Fax:

E-mail:

Correspondence address only if known:

Invoices will always be sent to direct exhibitor:

Application as co-exhibitor (please complete in detail or mark as applicable) and acceptance of the Conditions for Participation
(Attention: only valid together with forms C, E and F and the relevant certificates)

1. We as the direct exhibitor confirm that the co-exhibitor will be present with his own personnel and exhibits or services.

Company name of direct exhibitor:

2. We confirm the purchase of the communication package at a price of EUR 480 (see Item 15 of the Special Conditions for Participation)

☐ We order the reduced communication package at a price of EUR 295 (see Item 17 of the Special Conditions for Participation)

The basic advertising material package is only sent if the complete application for the co-exhibitor is received by 15.11.2013.

3. Compulsory registration of all exhibits and/or services

(English)

(Chinese)

(German)

Please note that the invoice for the communication package for co-exhibitors is addressed to the relevant direct exhibitor. All other services are charged to the co-exhibitor.

We accept all items of the enclosed Special and General Conditions for Participation and the Admission Criteria. The stated company data and exhibits can already be recorded and published.

Place and date:

Company stamp and authorized signature of direct exhibitor

Unless otherwise indicated, all prices stated are subject to statutory VAT if the service is taxable in Germany.
Entries for Exhibition Guide and Online Exhibition Catalog

Nuremberg, Germany
12–15.2.2014

BIOFACH 2014

into organic

1. Compulsory alphabetical entry in Exhibition Guide and online catalog at www.ask-biofach.com
(Please use an extra sheet for further entries.)
The name of each exhibitor as stated on Form A or B is published in the Exhibition Guide and online catalog. (The charge for the entries is included in the communication package; see items 15 and 17 of the Special Conditions for Participation.)

2. Entry by product groups
The entry will be published under the product groups requested. (The charge for the entries is included in the communication package; see items 15 and 17 of the Special Conditions for Participation.)

Our products are to be assigned to the following numbers (Please mark as applicable):

01 Fresh food
01.01 Fruit, vegetables, potatoes, mushrooms
01.02 Meat and sausages
01.03 Fish and seafood
01.04 Bread, baked products
01.05 Dairy products
01.06 Milk and milk substitutes
01.07 Cheese
01.08 Fresh convenience and delicatessen products
01.09 Eggs, other fresh products

02 Frozen food
02.01 Frozen convenience products
02.02 Fish and seafood
02.03 Baked products
02.04 Fruit, vegetables, herbs
02.05 Ice cream

03 Grocery products
03.01 Cereals, milk, other milk products
03.02 Bread, baked products, raising agents
03.03 Fermented products
03.04 Tomato products, prepared sauces
03.05 Spices, salt, ready-made products
03.06 Vinegar, seasonings
03.07 Olive oil
03.08 Other cooking oils
03.09 Convenience groceries, instant and semi-instant meals, tinned foods
03.10 Sweeteners

04 Grocery products
04.01 Nuts, dried fruit
04.02 Chocolate
04.03 Sweet pastries, other confectionery
04.04 Savory biscuits, snacks

05 Grocery products
05.01 Juices, soft drinks
05.02 Water
05.03 Tea
05.04 Coffee
05.05 Other hot drinks
05.06 Other non-alcoholic drinks
05.07 Wine
05.08 Beer
05.09 Other alcoholic drinks

06 Other grocery products
06.01 Cereal products
06.02 Smooth spreads, honey
06.03 Honey spreads
06.04 Delicatessen, antipasti
06.05 Dietary food, baby food
06.06 Nutraceuticals
06.07 Special forms of nutrition
06.08 Remedies
06.09 Food supplements
06.10 Raw materials, supplies
06.11 Other grocery products

07 Textiles
07.01 Women’s and men’s clothing
07.02 Baby and children’s clothing
07.03 Home and household textiles
07.04 Fashion accessories
07.05 Shoes

08 Non-Food
08.01 Detergents, cleaning materials, etc.
08.02 Pet supplies
08.03 Seeds and plants
08.04 Natural cosmetics
08.05 Other drugstore articles
08.06 Other non-food products

09 Technology and equipment
09.01 Processing, finishing, packaging
09.02 Sales equipment
09.03 Other technology and equipment

10 Media, service providers
10.01 Publishers, associations, institutions
10.02 Certification, inspection
10.03 Training, research
10.04 Other service providers

3. We are
11 Manufacturer
12 Wholesaler
13 Importer/exporter

4. Some of our products/services belong to the following categories:
14 HoReCa
15 Fair trade products
16 Vegan
17 Kosher
18 Halal

Please note that this information may be included in overviews.

We accept all items of the enclosed Special and General Conditions for Participation, the Admission Criteria and the General Conditions for Entries and Advertisements in the Exhibition Guide and Online Catalog. The stated company data and exhibits can already be recorded and published.

Exhibitor
Person to contact for queries

Date for returning: Immediately
Closing date: 5.10.2013

Company name: (State in the form to be published in the Exhibition Guide and online catalog)
Application for Admission as Exhibitor

Nuremberg, Germany
12–15.2.2014

BIOFACH 2014
into organic

Company name of exhibitor

Person to contact

Street

Postal code, Town, Country

Application for admission as exhibitor

and acceptance of the Conditions for Participation (to be completed by each exhibitor)

BIOFACH and VIVANESS have their own admission criteria for all exhibited products and services. Direct exhibitors are responsible for ensuring that their own products meet these criteria. In case of doubt, the exhibitor shall inform the organizer of the stand. If the admission criteria are not met, the application shall be considered incomplete and shall not be accepted for the fair. All exhibitors are obliged to have a verifiable proof of fulfillment of the admission criteria, especially the production and sale of products that are not subject to the EU organic regulation, according to the stand. The product or service description shall be submitted to the stand and may be verified by the stand inspectors.

Please complete in full in block capitals or tick as appropriate.

☐ We are a manufacturer/trader and apply for admission of our products

1. Confirmation of admission criteria for all products exhibited (compulsory information)
   We confirm that our products
   ☐ fulfill all the statutory requirements for the intended market;
   ☐ are produced in accordance with the latest technical standards in an environment-friendly way;
   ☐ are produced without the use of genetically modified organisms or substances produced or obtained from GMOs;
   ☐ have not been exposed to radioactive irradiation;
   ☐ do not contain any substances that are damaging to health or the environment and in particular that no ecologically critical materials have been used for the product or its packaging (halogen compounds, formaldehyde, Bakelite, PVC).

2. Application for admission of our products
   2.1 We enclose the relevant form for admission of the following products:
       ☑ F.1 Organic food, agricultural supplies, food supplements and medicines
       ☑ F.2 Natural cosmetics and essential oils
       ☑ F.3 Detergents and cleaning agents
   2.2 We cannot find our products on forms F.1, F.2 or F.3 and apply for admission of the following products:

   
   
   
   
   A detailed product description is enclosed for inspection.

2.3 We apply for special admission for our products for the following reason:
   ☑ Our range of products does not (yet) fulfill all admission criteria in terms of the aspects in the enclosed description.
   ☑ Our range of products also includes organic products from companies in the process of conversion; these products originate from land that has been farmed in accordance with the rules of organic agriculture and is in at least the second year of conversion.
   We enclose a written explanation of why we require special admission which admission criteria are not fulfilled.

☐ We are an association/publisher/organization/other service provider and apply for admission of our products/services

1. Confirmation of admission criteria for all products/services (compulsory information)
   We confirm that
   ☑ our products and/or services are developed specifically for the organic market;
   ☑ our company has a special connection with the organic sector
   ☑ BIOFACH visitors are our company’s primary target group

2. Application for admission of our products/services
   ☑ We enclose references or confirmation of our connection with the organic sector and a detailed description of our work/products for inspection.

We acknowledge that admission does not take effect until the stand confirmation is received from the organizer.

We hereby confirm that we will comply with the admission criteria for all product groups. We accept all items of the enclosed special and general conditions for participation and the admission criteria.

Place and date

Company stamp and authorized signature of direct exhibitor
Application for Admission as Exhibitor

Nuremberg, Germany
12–15.2.2014

BIOFACH 2014
into organic

Company name of exhibitor
Person to contact
Street
Postcode, Town, Country

Application for admission as exhibitor
and acceptance of the Conditions for Participation (to be completed by each exhibitor)

BIOFACH and VIYANESS have their own admission criteria for all exhibited products and services. Direct exhibitors are responsible for ensuring that their

co-exhibitors fulfill the admission criteria. The admission criteria also apply to products provided for tasting on the stand. If the admission criteria are

not or only partly fulfilled, an application can be submitted for special approval at the organizer’s discretion. Compliance with the criteria is checked by

inspectors at the fair. All exhibitors are obliged to have verifiable proof of fulfillment of the admission criteria, especially organic certificates and lists of

ingredients, available for inspection on the stand. The organizer is entitled to order the removal of individual products from the stand, close the complete

stand or implement other relevant measures on the stands if the products offered do not comply with the admission criteria. Such action does not affect the

exhibitor’s liability to pay the full stand rental.

Please complete in full in block capitals or tick as appropriate.

☐ We are a manufacturer/trader and apply for admission of our products

1. Confirmation of admission criteria for all products exhibited (compulsory information)
   We confirm that our products:
   ☐ fulfill all the statutory requirements for the intended market;
   ☐ are produced and processed to the latest technical standards in an
     environment-friendly way;
   ☐ are produced without the use of genetically modified organisms or
     substances produced or obtained from GMOs;
   ☐ have not been exposed to radioactive irradiation;
   ☐ do not contain any substances that are damaging to health or
     the environment and in particular that no ecologically critical
     materials have been used for the product or its packaging (halogen
     compounds, formaldehyde, bakelite, PVC).

2. Application for admission of our products
   2.1 We enclose the relevant forms for admission of the following
       products:
   ☐ F.1 Organic food, agricultural supplies, food supplements and
       medicines
   ☐ F.2 Natural cosmetics and essential oils
   ☐ F.3 Detergents and cleaning agents

   2.2 We cannot find our products on forms F.1, F.2 or F.3 and apply
       for admission of the following products:

       ___________________________________________________________
       ___________________________________________________________
       ___________________________________________________________
       ___________________________________________________________

       A detailed product description is enclosed for inspection.

2.3 We apply for special admission for our products for the following reason:
   ☐ Our range of products does not (yet) fulfill all admission criteria in
     terms of the aspects in the enclosed description.
   ☐ Our range of products also includes organic products from
     companies in the process of conversion; these products originate
     from land that has been farmed in accordance with the rules of
     organic agriculture and is in at least the second year of conversion. We
     enclose a written explanation of why we require special admission
     and which admission criteria are not fulfilled.

☐ We are an association/publisher/organization/
other service provider and apply for admission
of our products/services

1. Confirmation of admission criteria for all products/services
   (compulsory information)
   We confirm that:
   ☐ our products and/or services are developed specifically for the
     organic market
   ☐ our company has a special connection with the organic sector
   ☐ BIOFACH visitors are our company’s primary target group

2. Application for admission of our products/services
   ☐ We enclose references or confirmation of our connection with the
     organic sector and a detailed description of our work/products for
     inspection.

We acknowledge that admission does not take effect until the stand confirmation is received from the organizer.

We hereby confirm that we will comply with the admission criteria for all product groups. We accept all items of the enclosed Special and General Conditions for Participation and the admission criteria.

Place and date

Company stamp and authorized signature of direct exhibitor
Application for Admission of Products

Nuremberg, Germany
12–15.2.2014

BIOfach 2014
into organic

Please return to
NürnbergMesse GmbH
Team BIOfach
Messezentrum
90471 Nürnberg
Fax +49 (0) 911.8606–12 8866
stand@biografemiebiografenmesse.de

Date for returning: immediately
Closing date: 5.10.2013

Tel Fax
E-mail
Internet

Application for admission of products
and acceptance of the Conditions for Participation (to be completed by each exhibitor for his relevant products)

1. Organic food, agricultural supplies, food supplements, medicines

Please complete in full in block capitals or tick as appropriate.

☐ Our products are certified as completely organic products.
   We enclose the relevant certification certificates for inspection.
   1 Our products are certified as organic by the certification body.

☐ Our products are certified as organic in accordance with
   This applies to EU states and the recognized third
   countries Argentina, Australia, Canada, Costa Rica, India,
   Brazil, Japan, New Zealand, Switzerland, Tunisia and the
   USA.
   ☐ the following organic standard in the “IOFAM Family of
   Standards”

☐ Our organic certification body
   ☐ is IOFAM-accredited
   ☐ has the Global Organic System Accreditation from the
   IOAS

☐ Not all or none of our products are certified as completely
   organic products.
   We enclose lists of ingredients and certification certificates for
   individual substances for inspection.
   We confirm the following for food supplements, medicines and
   water with additives:
   ☐ Our products (especially food supplements) that are not certified
     as organic in accordance with statutory regulations contain
     vegetable or animal ingredients that are not all certified as
     organic. We enclose proof of the non-availability of certified
     organic ingredients.
   ☐ Our products (especially food supplements) that are not certified
     as organic in accordance with statutory regulations contain
     synthetic substances as active ingredients. There include other
     synthetic substances like

   as well as synthetic vitamins and mineral compounds, but these
   are allowable and effective. We enclose scientific proof that
   these other synthetic substances as contained in the product
   achieve the effects claimed if consumed in a reasonable way.
   We enclose proof that the addition of these substances does
   not contravene statutory regulations.

We hereby confirm the completeness and accuracy of the information given.

Place and date

Company stamp and authorized signature of direct exhibitor
Application for Admission of Products

Nuremberg, Germany
12–15.2.2014

BIOFACH 2014
into organic

Company name of exhibitor

Person to contact

Street

Postcode, Town, Country

Date for returning: immediately
Closing date: 5.10.2013

Tel
Fax
E-mail
Internet

Application for admission of products
and acceptance of the Conditions for Participation (to be completed by each exhibitor for his relevant products)

2. Natural cosmetics, essential oils
   Please complete in full in block capitals or tick as appropriate.

☐ Our products are certified to one of the recognized natural cosmetic standards. We enclose copies of the current certification certificates for inspection.
   1 Our products comply with the following standard:

☐ Our products are certified by the following certification body:

☐ Our products are not certified to one of the recognized natural cosmetic standards.
   We enclose a list with the full declaration of ingredients for inspection. Our application will not be processed until this declaration is received.
   We hereby confirm the following:

☐ We declare all ingredients on the products in accordance with the statutory regulations of the markets for which they are intended (e.g. to INCI, CITA)
☐ Our fragrances comply with the ISO 9235 regulations as a minimum requirement
☐ We state the use-by-best-before date/duration of use after opening in accordance with the statutory regulations of the markets for which the products are intended
☐ We do not use any raw materials that originate from genetically modified cultivation or are produced with the aid of such cultivation

None of our products contain more than two of the stated substances in each of the groups below:
☐ Synthetic additives such as preservatives (except nature-identical), consistency agents, emulsifying agents (polyethylene glycol or PEG derivatives), dyes, tanning agents and lipids
☐ Synthetic active ingredients
☐ Synthetic organic light filters
Synthetic ingredients are defined as ingredients whose carbon content is not derived completely from renewable raw materials.

None of our products contain:
☐ EDTA complexing agents, glutaraldehyde, formaldehyde or formaldehyde separators
☐ Organic halogen compounds
☐ Synthetic fats, oils, waxes or silicones, ingredients with a mineral oil basis
☐ Aromatic amines and ethoxylamines and derivatives

We hereby confirm the completeness and accuracy of the information given.

Place and date

Company stamp and authorized signature of direct exhibitor.