

**Minutes of the Pre-Bid Meeting held on 14/10/2024 at APEDA Conference Room for
Study on Global Best Practices for Air Transport & Cargo**

The point raised by the bidders during the pre-bid meeting held on 14th October, 2024 for inviting bids on the above subject and reply of APEDA thereon is as follows:

Point no. of TOR	Existing Provision	Reply of APEDA
5 (iv)	The bidder should have completed at least 5 (five) Market Studies/ Logistic studies in the field of agriculture/horticulture/ food /agri-business at national / international level during last five years, for Government Departments etc.	The bidder should have completed at least 5 (five) Market Studies/ Logistic studies/ Policy Studies/ Consultancy/ Research projects in the field of agriculture/ horticulture/ food /agri-business at national / international level during last five years, for Government Departments/ International Development Organisations.
5 (v)	The Agency should have earned a minimum income of Rs. 5 crores per annum during each of the last three financial years, from market studies/ logistic studies in the field of agriculture /horticulture /food/agri-business	The Agency should have earned a minimum income of Rs. 5 crores per annum during each of the last three financial years, from Market studies/ Logistic studies/ Policy Studies/ Consultancy/ Research projects in the field of agriculture/ horticulture/ food/ agri-business.
5 (vi)	<p>The Team leader of the study should possess:</p> <p>(a) Master of Business Administration (MBA)/ Post Graduate Diploma in Management (PGDM) in Shipping and Logistics Management /Logistics and Supply Chain Management/ Operations & Supply Chain.</p> <p>(b) experience of at least 10 years.</p> <p>(c) should have handled at least five studies as Head of Team.</p> <p>The other team members must have at least 3 years of work experience in shipping and logistics management/logistics and supply chain management/operations & supply chain/</p>	<p>The Team leader of the study should possess:</p> <p>(a) Master of Business Administration (MBA)/ Post Graduate Diploma in Management (PGDM) in Shipping and Logistics Management/ Logistics and Supply Chain Management/Operations & Supply Chain/ Agri-business Management / Agri-business Management.</p> <p>(b) experience of at least 10 years.</p> <p>(c) should have handled at least five studies as Head of Team.</p> <p>The other team members must have at least 3 years of work experience in shipping and logistics management/ logistics and supply chain management/ operations & supply chain/ Agri-business Management.</p>

<p>8</p> <p>Point no. 3 of Table</p>	<p>Completed Studies in Government sector in the field of market Studies /research/ surveys in the field of agriculture/ horticulture/ food /agri-business.</p>	<p>Completed Studies in Government sector/ International Development Organisations in the field of Market Studies / Logistic Studies/ Policy Studies/ Consultancy/ Research projects in the field of agriculture/ horticulture/ food /agri-business.</p>												
<p>Point no. 4 of Table</p>	<p>Average annual consultancy fees from market studies/ research/ surveys during last 3 years in the field of agriculture/ horticulture/ food /agri-business:</p> <table border="1" data-bbox="360 678 868 880"> <tr> <td>Above Rs. 10 crores and up to Rs. 20 Crores</td> <td>5 marks</td> </tr> <tr> <td>More than Rs. 20 to Rs. 30 Crores</td> <td>8 Marks</td> </tr> <tr> <td>More than Rs. 20 crore</td> <td>10 Marks</td> </tr> </table>	Above Rs. 10 crores and up to Rs. 20 Crores	5 marks	More than Rs. 20 to Rs. 30 Crores	8 Marks	More than Rs. 20 crore	10 Marks	<p>Average annual consultancy fees from Market studies/ Logistic Studies/ Policy Studies/ Consultancy/ Research projects during last 3 years in the field of agriculture/ horticulture/ food /agri-business:</p> <table border="1" data-bbox="914 757 1434 958"> <tr> <td>Above Rs. 10 crores and up to Rs. 20 Crores</td> <td>5 marks</td> </tr> <tr> <td>More than Rs. 20 and up to Rs. 30 Crores</td> <td>8 Marks</td> </tr> <tr> <td>More than Rs. 30 crore</td> <td>10 Marks</td> </tr> </table>	Above Rs. 10 crores and up to Rs. 20 Crores	5 marks	More than Rs. 20 and up to Rs. 30 Crores	8 Marks	More than Rs. 30 crore	10 Marks
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<p>Annexure-1</p> <p>S. No.8</p>	<p>Turnover Details:</p> <p>Minimum Turnover of Rs. 5 crores per annum during each of the last three financial years, from Market Studies/ Logistic studies in the field of agriculture/ horticulture/ food /agribusiness</p>	<p>Turnover Details:</p> <p>Minimum Turnover of Rs. 5 crores per annum during each of the last three financial years, from Market studies/ Logistic Studies/ Policy Studies/ Consultancy/ Research projects in the field of agriculture/ horticulture/ food /agribusiness</p>												
<p>Annexure-1</p> <p>S. No.9</p>	<p>Experience Details:</p> <p>The bidder should have completed at least 5 (five) Market Studies/ Logistic studies in the field of agriculture/horticulture/ food / agribusiness at national / international level during last five years, for Government Departments.</p>	<p>Experience Details:</p> <p>The bidder should have completed at least 5 (five) Market Studies/ Logistic studies/ Policy Studies/ Consultancy/ Research Projects in the field of agriculture/ horticulture/ food / agribusiness at national / international level during last five years, for Government Departments/ International Development Organisations.</p>												

2. Last date for submission of duly completed bids has been extended up to 6th November 2024 (Wednesday).
