



कृषि और प्रसंस्कृत खाद्य उत्पाद
निर्यात विकास प्राधिकरण
(वाणिज्य एवं उद्योग मंत्रालय, भारत सरकार)

**Agricultural and Processed Food Products
Export Development Authority**
(Ministry of Commerce & Industry, Govt. of India)

**Proceedings of the pre bid meeting - Study to explore trade potential with Qatar and other
Gulf countries- held on 15.10.2016 at 3 PM**

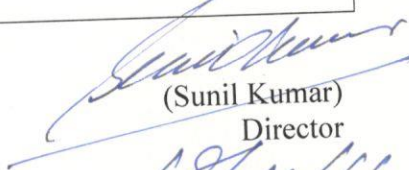
The pre bid meeting was held on 15th November,2016 in which representatives of the following firms participated :

1. Shri Rasik Patnaik, Global Agrisystems
2. Shri Abhishek Pandey, Global Agrisystems
3. Shri Soumak Mitra, Mott MacDonald
4. Shir Pratik Dewan, Frost & Sullivan

The participants asked the following questions and clarifications/suggestions offered were as under :

Question	Clarification
Criteria for qualifying bidders post technical presentation:	Criteria for qualifying bidders post technical presentation:
1. Participants sought clarification about the international experience of conducting studies	1. It was clarified that international experience would be considered as studies done for external agencies but for India in agriculture sector
2. Experience :Participants mentioned that more than 30 years' experience is difficult for studies	It was mentioned by APEDA our experience in the past has been that participants with 30+ years of experience is common . Hence no change in this criterion. Hence the details would be : 10 Year : 2 marks 11-15 years : 3 marks 16-20 years : 4 marks ➤ 20 years : 5 marks
3. Number of completed studies: The participants mentioned that the number of competed studies at minimum 20 for each of the last five years is too stringent .	3. Number of completed studies: It was agreed that the number of completed studies will be considered as 20 in last five years instead of 20 in each of the last five years.

Place : New Delhi
Dated : 18th November, 2016


(Sunil Kumar)
Director
18/11/16