

# ITALY

## A. MARKETS FOR FRESH FRUITS AND VEGETABLES

### 1. Market Trends and Opportunities

#### 1.1 Market Opportunities

Italy's production of fruits as well as vegetables is the largest in Europe and it is growing spontaneously. Diversity of climatic and soil conditions (Temperate in the North and sub-Tropical in the South) permit cultivation of a wide variety of fresh fruits and vegetables. In 2006 fruits production of 19.9 million tonnes accounted for 28 per cent of the EU total and production of vegetables was 14 million tones, 23 per cent of the EU production. With the increase in consumption total imports as well as imports from developing countries are continuing. Italy is the 6<sup>th</sup> largest importer of fruits and vegetables among the EU countries. Bananas, pears, pineapples, garlic, mushrooms, beans, and artichokes are the major fresh crops imported by Italy.

**Opportunities:** a. large part of production is processed for juice, dairy and pulp and demand for this sub-sector is likely to increase, b. consumption is increasing in value, and c. demand for off-season and exotic such as bananas and pineapples is growing.

**Threats:** a. with the increase in domestic production need for the temperate fruits and vegetables might decrease in future, b. the EC plans to encourage consumption may lead to increase in production in and export from Italy, and c. the EC subsidies fro production will increase competitiveness vis-à-vis developing countries.

Italy is a large-sized exporter and medium sized importer. Most of the domestic demands are met by local production. However, positive trends are that (a) developing countries have high share in import of many fruits, (b) tropical fruits import like: Kiwis, pineapples, are increasing; (c ) import from developing countries are increasing and (d) increase in import of temperate fruits during the off-seasons.

#### 1.2 Consumption

Italy has the largest value of consumption of fresh fruits and vegetables in Europe and total consumption is growing. From 2005 to 2007 the value of total consumption of fruits and vegetables increased by 10 and 6 percent respectively. (Table I).

**Table I - Value of total consumption of Fresh Fruits and Vegetables in Italy**

	Value in	2005	2006	2007
<b>Fruits</b>	Euro Million	8,988	9,300	9,852
Per household	Euro	381	389	411
Per capita	Euro	153	157	166
<b>Vegetables</b>	Euro Million	14,261	14,595	15,091
Per household	Euro	604	610	630
Per capita	Euro	243	247	255

Source: ISMEA 2007

Available data show that in terms of volume Italian consumed 4.4 million tonnes of fruits and 3 million tonnes of vegetables in 2006, that represent consumption decreases of fruits and vegetables by 7 % and 11 % respectively over 2002. Items consumed in different are presented in table II.

**Table II - Item wise Home Consumption of Fruits and Vegetables in Italy**

	Quantity in Tonnes		
	2002	2004	2006
<b>Fruits</b>	<b>4771</b>	<b>4457</b>	<b>4410</b>
Apples and pears	1431	1301	1260
Citrus	1310	1201	1171
Melons, etc.	543	579	560
Bananas	525	466	455
Grapes	226	173	174
Exotic	33	40	58
<b>Vegetables</b>	<b>3358</b>	<b>3012</b>	<b>3003</b>
Tomatoes	723	650	581
Cucumbers	80	80	79
Peas and beans	28	23	23

Source: CSO, 2007

## 2. Import Analysis

In 2006 total imports of fresh fruits were Euro 1.1 billion and 1.6 million tones. Between the years 2002 and 2006 imports of fresh fruits in Italy increased by 5 per cent in value and 9 per cent in volume. In the same year 52 per cent of total imports were from the EU countries and 45 per cent from developing countries. Ecuador, Costa Rice, Argentina, and Chile are the main suppliers from developing countries. Major fruits imported are Bananas (29% of total import value), Pineapples (9%), peaches and nectarine (7%), and pears (7%). Other fruits imported from developing countries are lemons, apples, oranges, kiwis etc.

**Table III : Italy - Imports of Selected Fresh Fruits and Leading Suppliers**

Product	Value in Euro Million			Leading Suppliers and their market shares in % of value in 2006
	2002	2003	2006	
Bananas	351	339	331	The Netherlands 10, Belgium 5, Germany 4.4, France 4.1, Ecuador 45, Costa Rice 13, Colombia 8, Panama 3.6, Dominica R. 1.7
Grapes	22	27	31	Spain 18, The Netherlands 13, France 9, Belgium 5, Germany 4.5, Chile 21, Egypt 11, S. Africa 9, Argentina 4.2, Peru 1.2

Source: Eurostat 2006

In 2006, imports of fresh vegetables amounted to Euro 459 million of 480,000 tonnes. Imports increased by 18 per cent in value and 22 per cent in volume over the year 2002.

More than 84 per cent come from the EU countries and only 14 per cent of total imports of vegetables are sourced from developing countries.

Italy imports mainly tomatoes (18% of total import value 2006), sweet peppers 14%, garlic 10%, Edible mushrooms 95, and lettuce 6%. Garlic is imported from China and Argentina and mushrooms from Macedonia and Serbia. Egypt supplies Artichokes (71%) beans, sweet peppers, lettuce, onions, leek, chicory, etc.

**Table IV : Imports of Selected Fresh Vegetables and Leading Suppliers**

Product	Value in Euro Million			Leading Suppliers and their market shares in % of value in 2006
	2002	2003	2006	
Tomatoes	63	69	82	The Netherlands 41, Spain 30, Germany 10 France 10, Belgium 2.6, Morocco 3.4
Peas and beans	19	27	27	France 50, Spain 8, Germany 3, The Netherlands 2.8, Egypt 30, Ethiopia 3.5, Kenya 0.6, Senegal 0.4, morocco 0.4

Source: Eurostat, 2007

*Note: Imports of selected fruits and vegetables are presented in Appendix A Summary Tables of this report. In Appendix B Tables of data are presented in detail. These analysis and tables are based on trade-maps of the International Trade.*

### 3. Trade and Consumer's Preference

- **Traditionally fresh food products are preferred** to frozen or canned or packed. There are many single house families who prefer ready to prepare and ready to eat packages of fruits and vegetables.
- **Geographical Segmentation:** People of North and central Italy are more urbanized and changing lifestyles and food habits. But the people in South Italy maintain their traditions and don't change food habit and life-style easily. People in West and central west are maintaining their traditional food habits with a moderate changes toward modern life-style.
- **Discount stores are flourishing.** Italian consumers are also becoming price conscious. The trend of increasing sales through discount stores is continuing.
- **Exotics and lesser-known species** are not much appreciated in Italy. However, tropical fruits are traditionally preferred.
- **Health concern receives more attention.** Nutritional value and health benefits of fruits and vegetables have been well recognized. Italians prefer low fat food. Therefore while eating out-side-home consumptions of fruits and vegetables are also preferred and its sales volume is increasing.

#### **4. Legislative Requirements**

Requirements are defined through legislation and through labels, codes and management systems. These are based on environmental, consumer health and safety and social concerns.

**4.1 Tariffs :** Refer <http://www.cbi.nl/marketinfo> and <http://export-help.europa.eu>

Applicable rate of VAT on fresh fruits and vegetables is 4 per cent.

**4.2 Non-tariffs Refer Report on FFV in the EU Markets.**

#### **5. Non-legislative Requirements**

##### **5.1 Grading, Packaging, Marking and Labelling**

Requirements for packaging, marking and labeling are subject to the EU standards of fresh fruits and vegetables. Details can be downloaded from <http://www.cbi.eu/marketinfo/cbi/?action=showDetails&id=1860>. ITC export packaging instruction can be found at <http://www.intracen.org/ep/packaging/packit.htm>

Basic labeling requirements in Italy include:

- The name of the product (physical conditions or specific treatment)
- Name and address of manufacturer/packer/seller/importer
- Country of origin
- Label must be written in Italian language.

##### **5.2 Trading Practices**

**Trade Structure:** The ports through which imports take place are Genoa, Trieste, and Tarnato. Exporters in developing countries enter Italian market through specialized importers, local importers and import agents. Most of such agents are medium and small sized and family owned and they deliver directly to retailers and supermarkets. Some of the large supermarkets have their own central buying departments. Some of the large stores and retailers are:

Italia Distribuzione, <http://www.distribuzioneitalia.net>

MECADES

ESD Italia

Coop Italia, <http://www.coop.it>

Carrefour Italy, <http://www.carrefour.it>

Auchan Italia, <http://www.auchan.it>

## Other Market Information

**Selecting a suitable trading partner.** The business environment in Italy is formal. Business talks are initially oriented to building trust and come with an agreement after a series of talk. Knowing Italian language is very important to develop a very good relationship with the buyers.

**Sales promotion:** Visiting or participation in a trade fair is an important promotional means in Italy. Some of the names of fairs and organizer's addresses are presented in the Sources of information below.

### Specific Sources of Information in Italy

	Institutions	Subject matters of information	Web pages
1	ISMEA	Service institute for agrifood market	<a href="http://www.ismea.it">http://www.ismea.it</a>
2	CSO	Centro Servize Ortofutticoli,	<a href="http://www.csoservize.com.cso.portal">http://www.csoservize.com.cso.portal</a>
3	Aneioa	Importers, agents, partners	<a href="http://www.aneioa.it">http://www.aneioa.it</a>
4	So Fresh Bologna	Fair and promotion	<a href="http://www.bolognafiere.it">http://www.bolognafiere.it</a>
5	CACFRUT	Fair in April every year	<a href="http://www.macfrut.com">http://www.macfrut.com</a>
6	Sana	Annual Fair in September	<a href="http://www.sana.it">http://www.sana.it</a>

## Summary Tables

### a. Bananas

Products/ Other Information	2003 Value in \$'000 Qty in Tons		2007 Value in \$'000 Qty in Tons		Value Change in% in 2007		Major Sources and Share in % and other information
	Value	Qty	Value	Qty	Value	Qty	
Bananas	382,335	599,858	480,938	687,557	26	15	Ecuador 37.4, Colombia 21, Costa Rica 14.9, Panama 5.7
<b>Import Growth in 2002-2006</b>					7	1	
<b>Average Annual Unit Price</b>							2003 \$ 647/ton 2006 \$ 640/ton 2007 \$ 700/ton
<b>Average Price/Ton Nov./Dec 07</b>							Ecuador \$707, Colombia \$639, Costa Rica \$636, Panama \$345, Dominica R 800, Austria \$1466

### b. Pineapples

Products/ Other Information	2003 Value in \$'000 Qty in Tons		2007 Value in \$'000 Qty in Tons		Value Change in% in 2007		Major Sources and Share in % and other information
	Value	Qty	Value	Qty	Value	Qty	
Pineapples	97,340	84,006	140,364	142,167	44	69	Costa Rica 41, Belgium 18.2, Netherlands 10, Brazil 7.5
<b>Import Growth in 2002-2006</b>					10	14	
<b>Average Annual Unit Price</b>							2003 \$ 1159/ton 2006 \$ 914/ton 2007 \$ 987/ton
<b>Average Price/Ton Nov./Dec 07</b>							Costa Rica \$765, Brazil \$741, Ecuador \$1011, Ghana \$1248, Thailand 690, Panama \$661

### c. Mangoes

Products/ Other Information	2003 Value in \$'000 Qty in Tons		2007 Value in \$'000 Qty in Tons		Value Change in % in 2007		Major Sources and Share in % and other information
	Value	Qty	Value	Qty	Value	Qty	
Mangoes	4,563	3,085	8,911	4,844	94	57	Netherlands 26, France 17, Brazil 10, Spain 9.6, South Africa 5.5
Import Growth in 2002-2006					22	18	
Average Annual Unit Price							2003 \$ 1185/ton 2006 \$ 1529/ton 2007 \$ 1840/ton
Average Price/Ton Nov./Dec 07							Brazil \$1131, Thailand \$9756, Netherlands \$2201, UK\$ 1026

### d. Grapes

Products/ Other Information	2003 Value in \$'000 Qty in Tons		2007 Value in \$'000 Qty in Tons		Value Change in % in 2007		Major Sources and Share in % and other information
	Value	Qty	Value	Qty	Value	Qty	
Grapes	27,655	16,829	49,649	23,564	80	40	Spain 22.7, Chile 17, Netherlands 16.4, Egypt 15.6, South Africa 7.3, France 5.8
Import Growth in 2002-2006					17	10	
Average Annual Unit Price							2003 \$ 1643/ton 2006 \$ 1846/ton 2007 \$ 2107/ton
Average Price/Ton Nov./Dec 07							Spain \$ 2097, Netherlands \$1180, France \$ 2870, Greece \$4198

### e. Chillies

Products/ Other Information	2003 Value in \$'000 Qty in Tons		2007 Value in \$'000 Qty in Tons		Value Change in % in 2007		Major Sources and Share in % and other information
	Value	Qty	Value	Qty	Value	Qty	
Chillies	87,567	61,887		58,464		-5.5	
Import Growth in 2002-2006					8	3	
Average Annual Unit Price							2003 \$ 1415/ton 2006 \$ 1215/ton 2007 \$ /ton
Average Price/Ton Nov./Dec 07							Spain \$ 1855, Netherlands \$2683, France \$ 1598, Ecuador \$1115, Austria \$4231, Brazil 3750

## f. Tomatoes

Products/ Other Information	2003 Value in \$'000 Qty in Tons		2007 Value in \$'000 Qty in Tons		Value Change in % in 2007		Major Sources and Share in % and other information
	Value	Qty	Value	Qty	Value	Qty	
Tomatoes	108,742	87,307	107,737	82,423	-1	-5.6	Netherlands 35, Spain 28, France 19, Germany 10.8, Morocco 2.7, Belgium 2.4.
<b>Import Growth in 2002-2006</b>					14	11	
<b>Average Annual Unit Price</b>							2003 \$ 1246 /ton 2006 \$ 1150/ton 2007 \$ 1307 /ton
<b>Average Price/Ton Nov./Dec 07</b>							Morocco \$1031, Austria \$2549, Belgium \$2107, France \$1487, Netherlands \$1623

## g. Lychees

Products/ Other Information	2003 Value in \$'000 Qty in Tons		2007 Value in \$'000 Qty in Tons		Value Change in % in 2007		Major Sources and Share in % and other information
	Value	Qty	Value	Qty	Value	Qty	
Lychees	11,726	2,998	7,496	3,159	-36	5.4	France 40, Madagascar 38, Netherlands 5.4, Germany 5.
<b>Import Growth in 2002-2006</b>					14	11	
<b>Average Annual Unit Price</b>							2003 \$ 3911/ton 2006 \$ 2146/ton 2007 \$ 2373/ton
<b>Average Price/Ton Nov./Dec 07</b>							France \$7176, Madagascar \$2592, South Africa \$4747, Mauritius \$6098, Belgium 5000



## Detailed Tables

### a. Bananas

<b>Exporters</b>	<b>2003</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>
'World	382,335	421,456	467,023	416,259	480,938
'Ecuador	161,438	163,533	221,694	186,033	180,024
'Colombia	36,488	40,499	40,896	32,326	102,063
'Costa Rica	47,220	53,506	38,376	52,303	71,815
'Panama	36,436	40,850	18,395	15,131	27,244
'Netherlands	12,828	8,941	10,340	40,544	23,726
'France	13,869	21,867	18,739	17,199	20,049
'Belgium	23,180	30,860	37,308	22,336	15,729
'Brazil	11,485	11,123	16,953	7,158	11,287
'Portugal	16,391	10,621	12,630	11,404	8,654
'Germany	2,790	10,930	9,503	18,197	5,956
Dominican R	3,298	4,492	6,304	7,213	4,819
'Poland	0	593	386	348	4,691
'Slovenia	0	3,587	15,160	4,628	2,861
'Spain	210	32	355	198	739
'Slovakia	0	0	0	0	586
'Hungary	0	143	0	0	253
'Austria	104	27	89	171	207
'United Kingdom	3,028	7,093	14,792	755	128

<b>Exporters</b>	<b>2003</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>
'World	599,858	623,301	575,362	649,950	687,557
'Ecuador	246,167	243,559	277,838	298,635	272,778
'Colombia	79,381	78,261	74,855	66,300	153,359
'Costa Rica	76,674	79,908	49,952	101,754	113,996
'Panama	54,515	55,145	20,441	23,061	35,570
'Netherlands	13,145	9,660	10,459	43,496	25,617
'France	23,552	33,644	19,474	23,631	23,582
'Brazil	18,999	17,078	18,976	14,854	18,625
'Belgium	31,037	37,881	38,878	25,781	14,325
'Portugal	22,210	12,347	14,540	14,228	9,274
Dominican R	4,716	5,711	7,212	10,224	6,329
'Germany	4,283	13,567	9,289	19,629	5,645
'Poland	0	650	444	359	3,991
'Slovenia	0	4,926	14,954	6,360	2,417
'Spain	315	46	398	272	919
'Slovakia	0	0	0	0	503
'Hungary	0	309	0	0	228
'Austria	156	23	71	124	147
'United Kingdom	3,279	8,418	14,550	766	129



Table IV Monthly Import of Bananas by Italy Value in \$ 000

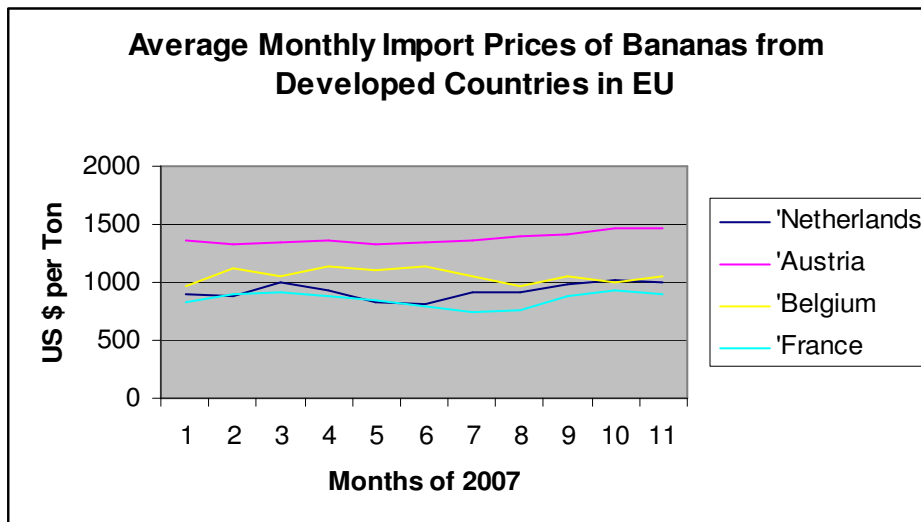
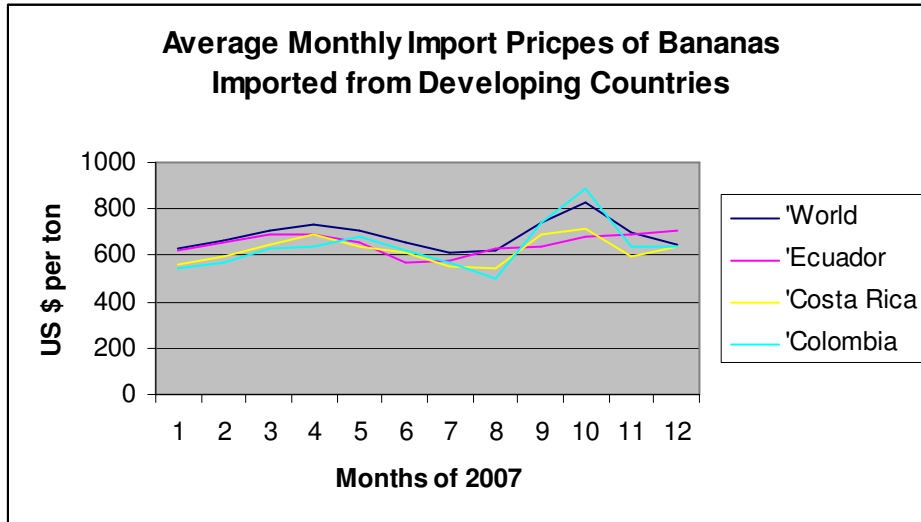
Exporters	2007-M01	2007-M02	2007-M03	2007-M04	2007-M05	2007-M06	2007-M07	2007-M08	2007-M09	2007-M10	2007-M11	2007-M12
'World	33279	35667	46794	49979	48339	32428	28248	30884	38586	58076	37089	30373
'Ecuador	20193	19561	23019	21347	12163	8011	10006	18452	10775	12833	10322	11673
'Costa Rica	3375	4666	6692	9213	7877	6601	3679	3322	5159	6834	5997	8686
'Colombia	3474	5332	8363	5261	13520	6753	5737	3611	12246	20936	10064	7623
'Brazil	977	965	754	995	1286	1035	1049	561	727	903	863	1155
'Panama	21	531	241	4580	5334	2549	3185	59	2936	6031	1068	875
Dominican R	721	478	827	335	783	0	322	120	294	252	253	377
'Netherlands	1230	1475	487	3618	2001	2165	1181	1361	1923	2832	2796	0
'Austria	11	14	20	17	19	21	18	15	19	16	17	0
'Belgium	407	816	2009	1277	1076	1119	561	401	1198	2367	1834	0
'France	1444	547	2500	1235	2269	1833	1368	1466	1336	2700	1589	0

Table V Bananas Imported by Italy in Quantity Tons

Exporters	2007-M01	2007-M02	2007-M03	2007-M04	2007-M05	2007-M06	2007-M07	2007-M08	2007-M09	2007-M10	2007-M11	2007-M12
'World	52,832.90	54,029.90	66,545.30	68,438.70	68,339.30	49,351	45,942.70	49,445.50	51,959.80	70,396.20	52,824.90	46,917.80
'Ecuador	32,537.60	29,718.60	33,239.20	30,990.20	18,460.40	14,139.30	17,277.80	29,178.20	16,879.90	18,914	14,935.90	16,507.20
'Costa Rica	6,024	7,731.50	10,334.30	13,279.70	12,283.80	10,760.50	6,632.40	6,164.70	7,513.80	9,566.40	10,089.50	13,615.70
'Colombia	6,412	9,390.70	13,348.70	8,276.30	19,836.90	10,876.90	10,112.80	7,267.40	16,563.20	23,664.60	15,676	11,933.80
'Brazil	1,760.20	1,542.60	1,197.60	1,461.80	2,043.20	1,882	1,945.20	1,048.70	1,100.60	1,377	1,414.30	1,851.90
'Panama	31.6	710	307.8	5,643.10	6,647.50	3,398.20	4,656.20	142.2	3,334.50	6,229.80	1,934.60	2,534.50
Dominican R	978.3	638.5	1,066.30	455.3	1,086.80	0	450.5	163.4	386.5	325.1	307.2	471.3
'Netherlands	1,380.50	1,690.80	488.7	3,857.40	2,411.20	2,660.60	1,294.40	1,483.60	1,968.50	2,792.10	2,808.90	0
'Austria	8.1	10.5	14.9	12.5	14.4	15.6	13.2	10.7	13.4	10.9	11.6	0
'Belgium	422.3	730.7	1,895.40	1,114.90	975.1	990.2	535.5	412.4	1,143.40	2,380	1,735.50	0
'France	1,737.60	612.6	2,750.60	1,390.90	2,681.60	2,307.60	1,837.20	1,935.90	1,523.10	2,899.10	1,787.10	0

**Table VI Average Monthly Unit Value \$ per ton**

	2007-M01	2007-M02	2007-M03	2007-M04	2007-M05	2007-M06	2007-M07	2007-M08	2007-M09	2007-M10	2007-M11	2007-M12
Exporters	630	660	703	730	707	657	615	625	743	825	702	647
'World	621	658	693	699	659	567	579	632	638	678	691	707
'Ecuador	560	591	648	694	641	613	555	539	687	714	594	636
'Colombia	542	568	627	636	682	621	567	497	739	885	642	639
'Brazil	555	626	630	681	629	550	539	535	661	656	610	624
'Panama	665	748	783	808	802	750	884	415	880	968	552	345
Dominican R.	737	749	776	736	720		715	734	761	775	824	800
'Netherlands	891	872	997	938	830	814	912	917	977	1014	995	
'Austria	1358	1333	1342	1360	1319	1346	1364	1402	1418	1468	1466	
'Belgium	964	1117	1060	1145	1103	1130	1048	972	1048	995	1057	
'France	831	893	909	888	846	794	745	752	877	931	889	



## b. Pineapples

**Table I: Imports of Pineapples from 2003 to 2007 in values (in thousands)**

<b>Exporters</b>	<b>2003</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>
'World	97,340	111,953	108,716	121,983	140,364
'Costa Rica	22,913	39,234	47,582	44,551	57,468
'Belgium	7,239	11,612	17,089	18,030	25,568
'Netherlands	6,298	11,283	13,368	21,757	18,149
'Brazil	0	4,469	4,447	4,748	10,533
'Ecuador	1,644	1,812	1,708	3,856	5,588
'Germany	3,279	3,607	3,307	3,613	4,605
'France	11,535	10,022	8,076	9,375	4,599
'Portugal	29,665	16,311	1,964	2,344	3,543
'Ghana	8,754	10,532	3,853	2,769	2,527
'Spain	3,528	1,510	886	1,810	2,336
'Ireland	0	0	5,650	7,282	2,074
'Panama	27	288	85	309	1,119
'India	15	17	0	0	26

**Table II. Imports of pineapples from 2003 to 2007, in Quantity (in Tons)**

<b>Exporters</b>	<b>2003</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>
'World	84,006	99,617	112,419	133,464	142,167
'Costa Rica	20,858	33,978	49,151	55,461	62,538
'Belgium	6,552	11,518	20,018	18,460	25,737
'Netherlands	4,624	8,950	10,824	20,484	13,826
'Brazil	0	3,954	4,474	5,938	11,576
'Ecuador	1,387	1,588	1,715	4,481	6,590
'France	13,864	12,114	10,404	10,329	4,794
'Germany	2,598	2,694	2,801	2,989	3,650
'Portugal	21,943	13,403	1,761	2,032	2,884
'Ireland	0	0	5,825	7,013	2,458
'Ghana	7,388	8,550	3,705	2,981	2,299
'Spain	2,606	1,442	824	1,734	2,204
'Panama	17	243	119	399	1,501
'India	1	2	0	0	14

**Table III : Imports of Pineapples in 2006**

Exporters	Trade indicators										
	Imported value 2006, USD thousand	Trade balance 2006 in USD thousand	Share in Italy's imports, %	Imported quantity in tons, 2006	Unit value (USD unit)	Imported growth in value between 2002-2006, % p.a.	Imported growth in quantity between 2002-2006, % p.a.	Imported growth in value between 2005-2006, % p.a.	Ranking of partner countries in world exports	Share of partner countries in world exports, %	Total export growth in value of partner countries between 2002-2006, % p.a.
'World	121,983	-101,377	100	133,464	914	10	14	12		100	22
'Costa Rica	44,551	-44,551	36.5	55,461	803	31	37	-6	1	32.6	28
'Netherlands	21,757	-20,889	17.8	20,484	1,062	85	96	63	3	11.6	48
'Belgium	18,030	-9,521	14.8	18,460	977	42	48	6	2	17.6	27
'France	9,375	-8,095	7.7	10,329	908	-10	-14	16	7	2.9	-18
'Ireland	7,282	-7,282	6	7,013	1,038			29	50	0	46
'Brazil	4,748	-4,748	3.9	5,938	800	695		7	19	0.5	43
'Ecuador	3,856	-3,856	3.2	4,481	861	29	34	126	10	2.3	23
'Germany	3,613	-2,303	3	2,989	1,209	26	23	9	9	2.5	38
'Ghana	2,769	-2,769	2.3	2,981	929	-26	-24	-28	14	1	97
'United Kingdom	574	-479	0.5	386	1,487			720	17	0.7	129
'Thailand	404	-404	0.3	588	711	34	37	12	20	0.3	9
'South Africa	326	-326	0.3	73	4,466	21	-15	372	22	0.3	13
'Panama	309	-309	0.3	399	774		140	264	8	2.8	211



Table IV Monthly Imports of Pineapples by Italy in Value \$ 000

Exporters	2007-M01	2007-M02	2007-M03	2007-M04	2007-M05	2007-M06	2007-M07	2007-M08	2007-M09	2007-M10	2007-M11	2007-M12
World	8,905	9,122	10,986	12,198	16,717	15,305	8,571	8,940	7,681	11,391	12,390	8,789
*Costa Rica	4,043	3,435	5,488	5,057	7,155	7,222	3,707	2,889	3,017	3,834	5,748	5,842
*Brazil	494	837	900	805	1,550	963	509	912	955	878	864	857
*Ecuador	467	430	616	630	312	221	248	302	321	461	625	987
*Ghana	137	218	209	189	205	141	51	121	164	225	298	599
*Panama	31	114	0	47	0	122	92	87	61	72	184	333
*Thailand	53	26	53	26	55	50	28	60	21	48	45	27
*Netherlands	1,459	1,202	886	2,091	2,413	1,686	1,311	908	1,272	1,664	954	0
*Belgium	1,151	781	1,457	2,132	2,962	3,642	1,877	2,992	754	2,511	2,293	0
*France	421	672	429	337	318	208	219	182	155	524	647	0
*Germany	190	218	212	436	565	620	292	285	574	375	119	0

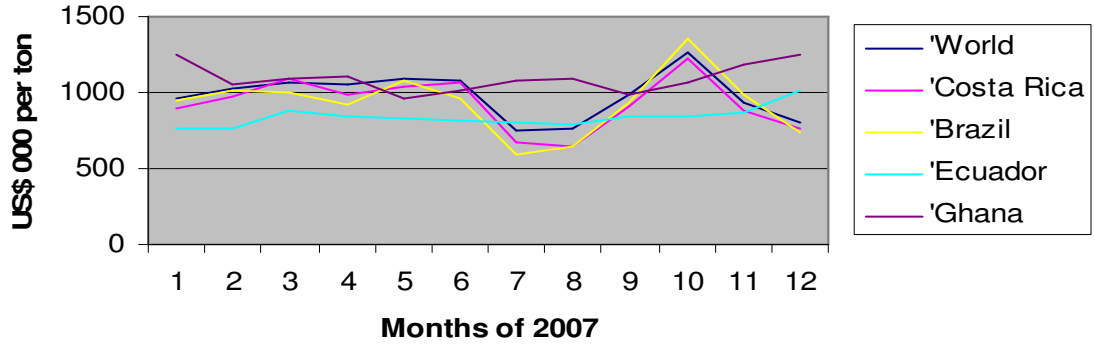
Table V Pineapples Imported Quantity in Tons

Exporters	2007-M01	2007-M02	2007-M03	2007-M04	2007-M05	2007-M06	2007-M07	2007-M08	2007-M09	2007-M10	2007-M11	2007-M12
World	9,231.90	8,938.60	10,363.20	11,579	15,224.20	14,206.90	11,514.80	11,688.80	7,768.90	9,060.20	13,252.50	10,874.20
*Costa Rica	4,520.60	3,542.50	5,014.50	5,091.40	6,919.60	6,794.50	5,512.40	4,524.50	3,344.90	3,141.50	6,499.50	7,632.50
*Brazil	525	831.4	886.9	878.1	1,436.20	1,007.30	861.8	1,426.20	1,025.50	650.2	880.5	1,155.90
*Ecuador	614.5	559	696.1	751.7	376.2	270.1	310	385.2	382.3	545	723.8	976.4
*Ghana	109.2	205.2	190.9	171	214.2	138.7	47.4	110.4	165.1	210.6	252.5	480.1
*Panama	35	105.5	0	54.7	0	127.2	144.3	127.7	69.6	72.2	259.6	503.7
*Thailand	71.3	39.6	79.2	34.2	76.1	67.1	39.1	78.2	21.5	60.7	58.7	39.1
*Netherlands	1,315.90	840.4	622.7	1,485.70	1,635.80	1,193.90	1,251.20	877.6	951.3	989	842	0
*Belgium	846.3	660	1,416.40	1,953.90	2,754.40	3,557.40	2,469.30	3,490	912.7	1,990.80	2,491.30	0
*France	530.8	822.2	539.5	333.5	353.5	205.9	202.6	192.3	165.3	440.4	554.6	0
*Germany	130.3	141.9	147.7	387.9	419.2	434.6	328.9	291.5	365.6	385.1	107.6	0

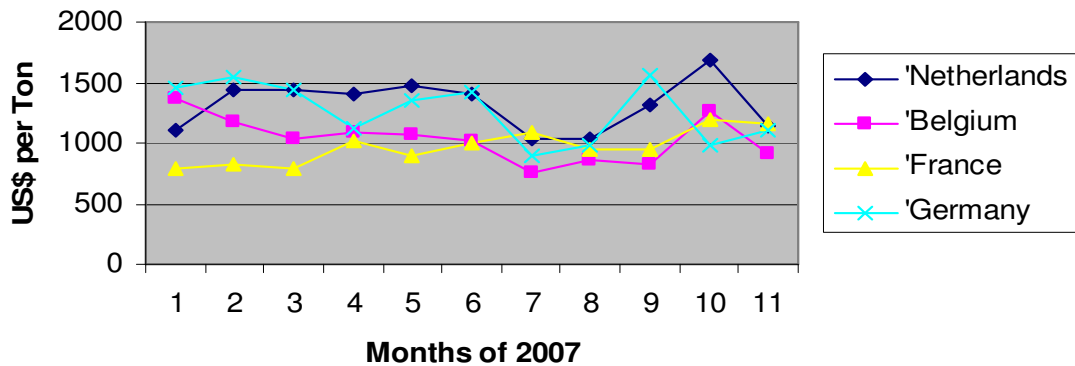
Exporters	2007-M01	2007-M02	2007-M03	2007-M04	2007-M05	2007-M06	2007-M07	2007-M08	2007-M09	2007-M10	2007-M11	2007-M12
'World	954.8985	1020.518	1050.097	1053.439	1048.054	1077.29	744.3464	764.8347	988.8857	1257.257	934.9179	808.2434
'Costa Rica	804.3503	969.9365	1094.426	993.2435	1034.019	1062.92	672.4839	638.5236	901.9702	1220.436	884.3757	765.4111
'Brazil	940.9524	1006.736	1003.456	916.7521	1079.237	956.021	590.6243	639.4616	931.253	1350.354	981.2606	740.7728
'Ecuador	759.8438	769.2308	804.9303	838.1003	829.3461	818.216	800	784.0083	839.6647	845.2716	863.4982	1010.856
'Ghana	1254.579	1047.07	1094.874	1105.263	957.0495	1016.58	107.5349	1096.014	987.357	1068.376	1180.198	1247.657
'Panama	861.1111	1070.423		889.2322		989.119	637.5606	681.2843	876.4368	997.2299	708.7827	681.1078
'Thailand	743.338	656.5657	669.1919	760.2339	722.7332	745.156	716.1125	767.2634	976.7442	790.7743	766.6099	690.5371
'Netherlands	1108.747	1430.271	1442.107	1407.417	1475.119	1442.18	1039.086	1031.614	1323.208	1682.508	1133.017	
'Belgium	1360.038	1163.333	1027.214	1091.151	1075.337	1000.91	760.1345	687.3066	826.1203	1261.302	920.403	
'France	793.1424	817.3194	795.1807	1010.495	899.3757	1005.32	1080.948	946.4379	943.7387	1189.827	1166.607	
'Germany	1458.173	1536.293	1435.342	1124.001	1347.805	1426.6	887.8078	981.1321	157.0022	973.841	1105.948	



**Average Monthly Prices of Pineapples Imported by Italy from Developing Countries**



**Average Monthly Prices of Pineapples Imported by Italy from EU Countries**



### c. Mangoes

**Table I Imports of Mangoes for 5 years, in values (in thousands)**

Exporters	2003	2004	2005	2006	2007
'World	4,563	5,713	6,940	7,165	8,911
'Netherlands	859	1,634	1,900	1,957	2,335
'France	1,175	1,222	1,295	1,829	1,534
'Brazil	703	381	753	870	883
'Spain	181	297	358	477	856
'South Africa	24	88	57	264	759
'Pakistan	293	344	368	374	619
'Germany	357	495	455	295	423
'Costa Rica	148	49	180	78	277
'Belgium	331	197	234	100	236
'United Kingdom	45	193	206	332	175
'Thailand	106	153	202	108	143
'Israel	2	100	455	73	104
'Luxembourg	12	0	0	0	77
'Australia	60	87	61	84	60
'Philippines	56	63	44	76	58
'Egypt	13	16	9	54	47
'India	3	5	1	11	23

**Table II. Imports of mangoes from 2003 to 2007, in Qty (in tons)**

Exporters	2003	2004	2005	2006	2007
'World	3,085	3,842	4,697	4,686	4,844
'Netherlands	721	1,219	1,379	1,345	1,325
'Brazil	648	453	584	970	883
'France	510	678	803	1,084	757
'Spain	147	192	233	352	480
'Pakistan	167	208	195	187	291
'Costa Rica	125	62	274	89	239
'Germany	292	310	248	208	224
'Belgium	238	194	160	71	132
'South Africa	19	17	30	82	110
'Luxembourg	7	0	0	0	78
'United Kingdom	24	48	32	44	43
'Ecuador	18	0	19	19	40
'Israel	1	52	452	51	40
'India	1	1	0	4	8

**Table III: Imports of Mangoes in 2006**

Exporters	Trade Indicators										
	Imported value 2006, USD thousand	Trade balance 2006 in USD thousand	Share in Italy's imports, %	Imported quantity, in tons, 2006	Unit value, (USD/unit)	Imported growth in value between 2002-2006, %, p.a.	Imported growth in quantity between 2002-2006, %, p.a.	Imported growth in value between 2005-2006, %, p.a.	Ranking of partner countries in world exports	Share of partner countries in world exports, %	Total export growth in value of partner countries between 2002-2006, %, p.a.
'World	7,165	-5,969	100	4,686	1,529	22	18	3		100	13
'Netherlands	1,957	-1,957	27.3	1,345	1,455	27	22	3	4	9.4	19
'France	1,829	-1,792	25.5	1,084	1,687	19	20	41	7	3.7	25
'Brazil	870	-870	12.1	970	897	16	16	16	3	10.9	11
'Spain	477	-462	6.7	352	1,355	33	26	33	16	1.3	15
'Pakistan	374	-374	5.2	187	2,000	18	13	2	11	2.1	-6
'UK	332	297	4.6	44	7,545	71	13	61	31	0.4	51
'Germany	295	-247	4.1	208	1,418	10	0	-35	18	1.1	20
'S Africa	264	-264	3.7	82	3,220	56	30	363	22	0.8	-3
'Thailand	108	-108	1.5	17	6,353	21	8	-47	10	2.2	16
'Belgium	100	-100	1.4	71	1,408	-12	-15	-57	9	2.6	27
'Australia	84	-84	1.2	20	4,200	33	31	38	17	1.3	10
'India	11	-11	0.2	4	2,750	45			1	19.5	58

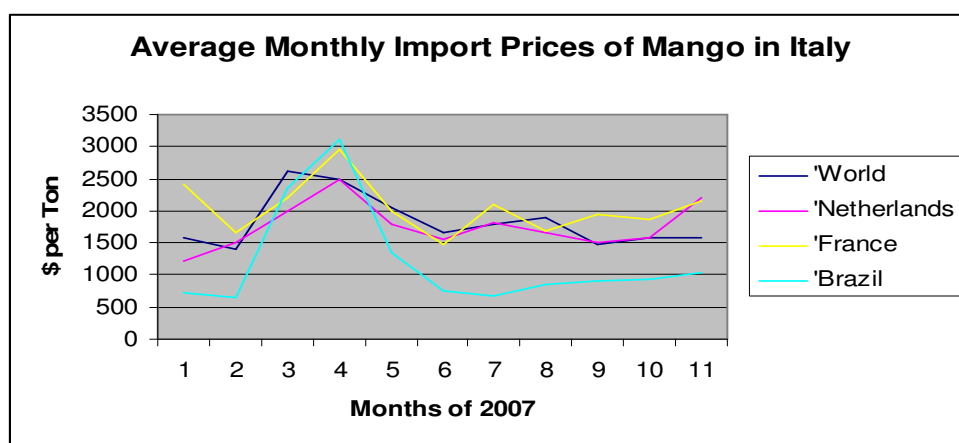




Table IV Monthly Value of Mangoes Imported by Italy US\$ '000

Exporters	2007- M01	2007- M02	2007- M03	2007- M04	2007- M05	2007- M06	2007- M07	2007- M08	2007- M09	2007- M10	2007- M11	2007- M12
'World	500	583	779	945	925	921	615	794	512	561	616	177
'Netherlands	149	156	158	194	223	218	110	190	184	135	92	0
'France	97	156	117	238	154	165	69	111	76	98	113	0
'Brazil	46	29	46	46	98	38	15	66	107	124	230	57
'Spain	70	104	117	157	78	34	17	26	32	32	47	0
'Pakistan	1	2	0	0	15	158	217	154	58	11	0	0
UK	1	30	0	0	0	0	0	103	0	4	4	0
'Germany	34	34	42	13	18	38	13	22	22	51	71	0
'South Africa	66	28	235	116	205	90	0	0	0	0	0	0
'Thailand	6	5	9	9	10	5	28	8	6	9	8	40
'Belgium	4	8	2	19	3	4	52	31	3	32	14	0
'Australia	11	0	0	0	0	0	0	0	0	0	12	39
'India	1	0	4	0	0	2	5	3	0	0	9	0

Table V Mangoes Imported by Italy - Monthly Quantity in Tons

Exporters	2007- M01	2007- M02	2007- M03	2007- M04	2007- M05	2007- M06	2007- M07	2007- M08	2007- M09	2007- M10	2007- M11	2007- M12
'World	316.3	418.4	297.7	377.8	454.1	558.8	345.2	421.3	348.2	356.1	388	83.7
'Netherlands	121.6	104.4	79	77.7	124.7	141.2	60.2	114.5	122.7	84.7	41.8	0
'France	40.3	93.3	52.8	80.7	76.8	111.3	32.8	65.6	39.3	52.4	52.8	0
'Brazil	62.9	44.4	19	14.8	72.7	50.4	22.2	76.6	116.3	133.9	219.2	50.4
'Spain	49.7	79	57	59.7	45.6	19.8	10.5	16.5	17.1	17.6	20.7	0
Pakistan	0.7	1	0	0	7.6	80.7	94.4	76.1	24.8	5.9	0	0
UK	1	21.2	0	0	0	0	0	8.5	0	3.8	3.9	0
'Germany	22.3	23.2	17	7.5	6.5	12.5	5.9	11.3	14.6	28.4	36.8	0
'South Africa	6.6	21.3	42.7	11	20	8.5	0	0	0	0	0	0
Thailand	0.9	0.8	1.5	1.4	1.6	0.8	21.8	1.3	0.9	1.7	1.1	4.1
'Belgium	4.4	5.2	1.1	6.8	1.7	3.3	34.5	23.7	1.5	7.2	2.7	0
'Australia	1.9	0	0	0	0	0	0	0	0	0	1.6	6.1
'India	0.4	0	1.9	0	0	1.1	2.4	1.2	0	0	1	0

Table VI Average Monthly Import Prices of Mangoes in Italy

Exporters	2007- M01	2007- M02	2007- M03	2007- M04	2007- M05	2007- M06	2007- M07	2007- M08	2007- M09	2007- M10	2007- M11	2007- M12
'World	1581	1393	2617	2501	2037	1648	1782	1885	1470	1575	1588	2115
'Netherlands	1225	1494	2000	2497	1788	1544	1827	1659	1500	1594	2201	
'France	2407	1672	2216	2949	2005	1482	2104	1692	1934	1870	2140	
'Brazil	715	653	2368	3108	1348	754	676	862	920	926	1049	1131
'Spain	1408	1316	2053	2630	1711	1717	1619	1576	1871	1818	2271	
Pakistan	1429	2000			1974	1958	2299	2024	2339	1864		
UK	1000	1415						12118		1053	1026	
'Germany	1525	1379	2471	1733	2769	3040	2203	1947	1507	1796	1929	
'South Africa	10000	1315	5504	10545	10250	10588						
Thailand	6667	6250	6000	6429	6250	6250	1284	6154	6667	5294	7273	9756
'Belgium	909	1538	1818	2794	1765	1212	1507	1308	2000	4444	5185	
'Australia	5789										7500	6393
India	2500		2105			1818	2083	2500			9000	

#### d. Grapes

**Table I . Imports of Grapes from 2003 to 2007, in values (in thousands)**

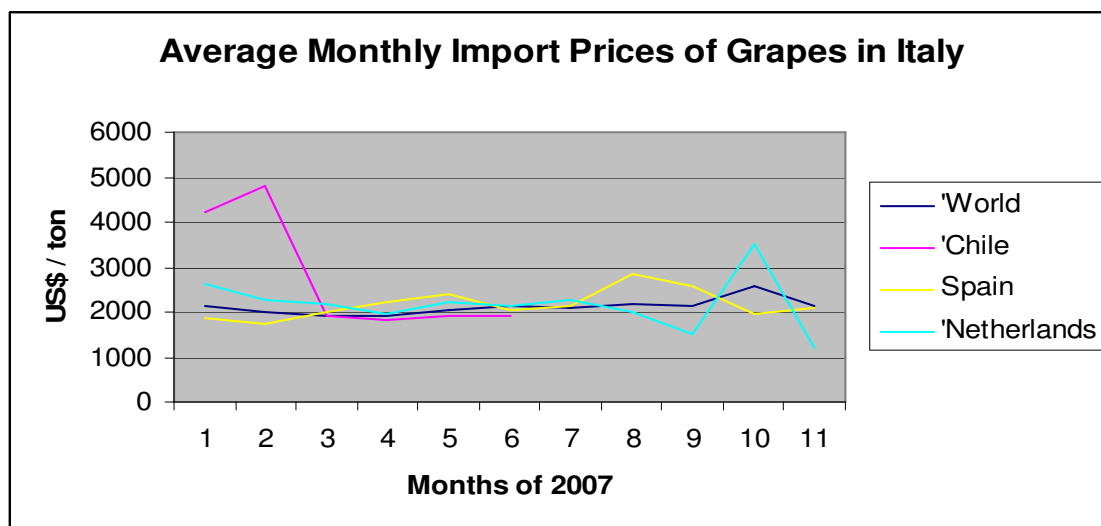
Exporters	Imported value in 2003	Imported value in 2004	Imported value in 2005	Imported value in 2006	Imported value in 2007
'World	27,655	33,388	37,782	39,224	49,649
'Spain	5,862	6,544	8,369	7,174	11,251
'Chile	6,129	7,784	6,137	8,042	8,428
'Netherlands	4,195	4,808	6,354	4,993	8,159
'Egypt	363	1,240	2,718	4,391	7,755
'South Africa	1,402	2,242	3,011	3,568	3,623
'France	1,724	2,024	2,678	3,576	2,895
'Belgium	3,667	3,090	2,563	1,945	1,952
'Argentina	595	879	1,391	1,657	1,734
'Germany	1,736	2,625	2,434	1,746	1,633
'Peru	0	0	20	462	658
'Namibia	0	24	1	8	336
'Brazil	20	174	393	255	260
'Greece	76	164	497	713	257

**Table II: Imports of Grapes from 2003 to 2007, in quantity (in tons)**

Exporters	2003	2004	2005	2006	2007
	Imported quantity, Tons	Imported quantity, Tons	Imported quantity, Tons	Imported quantity, Tons	Imported quantity
'World	16,829	20,058	20,518	21,245	23,564
'Spain	4,286	4,201	4,375	3,373	5,238
'Chile	3,658	4,650	3,623	4,403	4,308
'Netherlands	2,240	2,879	3,347	3,049	3,759
'Egypt	265	694	1,440	2,417	3,534
'South Africa	877	1,235	1,539	1,971	1,866
'France	1,050	1,197	1,423	1,999	1,188
'Belgium	1,859	1,692	1,503	1,045	976
'Argentina	364	531	928	985	970
'Germany	943	1,488	1,178	854	758
'Peru	0	0	16	259	242
'Namibia	0	9	1	3	133
'Brazil	14	78	143	110	97
'Morocco	132	40	85	294	84
'Turkey	2	51	38	0	82
'Greece	81	76	251	229	77

**Table III Grapes Imported by Italy in 2006**

Exporters	Imported value 2006, USD thousand	Trade balance 2006 in USD thousand	Share in Italy's imports, %	Imported quantity 2006 in Tons	Unit value, (USD/unit)	Imported growth in value between 2002-2006, %, p.a.	Imported growth in quantity between 2002-2006, %, p.a.	Imported growth in value between 2005-2006, %, p.a.	Total export growth in value of partner countries between 2002-2006, %, p.a.
'World	39,224	459,817	100	21,245	1,846	17	10	4	13
'Chile	8,042	-8,042	20.5	4,403	1,826	8	4	31	7
'Spain	7,174	351	18.3	3,373	2,127	15	-1	-14	11
'Netherlands	4,993	13,951	12.7	3,049	1,638	15	19	-21	26
'Egypt	4,391	-4,391	11.2	2,417	1,817	113	93	62	42
'France	3,576	88,251	9.1	1,999	1,789	28	20	34	15
'South Africa	3,568	-3,568	9.1	1,971	1,810	34	19	18	21
'Belgium	1,945	25,690	5	1,045	1,861	-12	-13	-24	6
'Germany	1,746	126,098	4.5	854	2,044	13	2	-28	64
'Argentina	1,657	-1,657	4.2	985	1,682	44	39	19	20
'Greece	713	-174	1.8	229	3,114	178	82	43	19
'Peru	462	-462	1.2	259	1,784			2210	23
'Brazil	255	-226	0.7	110	2,318	209	181	-35	36
'Morocco	241	-241	0.6	294	820		37	67	64
UK	148	18,463	0.4	56	2,643	23	14	169	27
'Portugal	82	754	0.2	43	1,907		-48	-68	52
'Switzerland	60	29,510	0.2	46	1,304	-15	-19	-66	6
'Austria	56	11,803	0.1	34	1,647		88	100	3



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Table IV Grapes Imported by Italy Monthly Value in US \$'000

Exporters	2007-M01	2007-M02	2007-M03	2007-M04	2007-M05	2007-M06	2007-M07	2007-M08	2007-M09	2007-M10	2007-M11	2007-M12
'World	4,656	5,352	5,684	8,200	6,487	6,461	2,651	1,066	1,078	819	1,079	42
Chile	158	213	1,204	3,232	3,365	97	0	0	0	0	0	0
'Spain	2,186	1,152	704	732	286	267	67	404	502	213	516	0
'Netherlands	425	1,140	1,305	2,089	1,777	487	124	242	113	70	88	0
'Egypt	0	0	0	0	225	5,252	2,162	0	0	0	0	0
'France	247	99	122	190	152	53	61	141	421	405	231	0
'S Africa	364	951	1,209	788	186	0	0	0	0	0	0	0
'Belgium	146	544	266	545	238	142	4	6	1	0	0	0
'Germany	135	373	291	408	240	78	2	29	18	0	11	0
'Argentina	231	642	581	212	0	0	0	0	0	0	0	0
'Greece	0	0	0	0	0	0	0	0	0	46	34	0
'Brazil	0	0	0	0	15	51	0	0	0	40	152	14

Table V Grapes Imported by Italy Monthly Quantity in Tons

Exporters	2007-M01	2007-M02	2007-M03	2007-M04	2007-M05	2007-M06	2007-M07	2007-M08	2007-M09	2007-M10	2007-M11	2007-M12
'World	2,194.50	2,698.60	2,961.70	4,266.70	3,160.90	3,041.90	1,259.80	490.3	507.9	320	503	22.9
'Chile	37.5	44.4	632.1	1,765.60	1,777.40	50.4	0	0	0	0	0	0
Spain	1,179.80	663.1	353.8	328.9	119.4	130.7	31.5	142	194.2	107.9	246.1	0
'Netherlands	162.7	507	598.5	1,071.50	807.2	231.9	54.7	121.5	75.6	20	74.6	0
'Egypt	0	0	0	0	72.7	2,464	997.8	0	0	0	0	0
'France	128.4	48.9	44.8	72.4	59	17.6	34	70.6	189.1	142.2	80.5	0
'S Africa	164.3	477.5	674.5	462	97.2	0	0	0	0	0	0	0
'Belgium	75.5	289.7	168.1	258.3	122.3	66.7	1.3	2.4	0.7	0	0	0
'Germany	57.1	166.9	141	190.5	96.6	32.2	0.8	13.7	37.2	0	21.6	0
'Argentina	99.6	385.2	358.1	126.5	0	0	0	0	0	0	0	0
'Greece	0	0	0	0	0	0	0	0	0	11.5	8.1	0
'Brazil	0	0	0	0	7.7	26.3	0	0	0	11.5	46	5.4



Table VI Average Monthly Import Prices of Grapes in Italy US\$/ Ton												
Exporters	2007-M01	2007-M02	2007-M03	2007-M04	2007-M05	2007-M06	2007-M07	2007-M08	2007-M09	2007-M10	2007-M11	2007-M12
'World	2122	1983	1919	1922	2052	2124	2104	2174	2122	2559	2145	1834
'Chile	4213	4797	1905	1831	1893	1925						
Spain	1853	1737	1990	2226	2395	2043	2127	2845	2585	1974	2097	
'Netherlands	2612	2249	2180	1950	2201	2143	2267	1992	1495	3500	1180	
'Egypt					3095	2131	2167					
'France	1924	2025	2723	2624	2676	3011	1794	1997	2226	2848	2870	
'S. Africa	2215	1992	1792	1743	1914							
'Belgium	1934	1878	1682	2110	1946	2129	3077	2500	1429			
'Germany	2364	2235	2064	2142	2484	2422	2500	2117	484		509	
'Argentina	2319	1667	1622	1676								
'Greece										3913	4198	
'Brazil					1948	1939				3478	3304	2593

**e. Chillies**

**Table I. Imports of green Chillies from 2002 to 2006, in values (in thousands)**

<b>Exporters</b>	<b>2002</b>	<b>2003</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>
'World	58,172	87,567	88,844	88,199	83,318
'Spain	42,169	58,403	62,861	61,442	57,353
'Netherlands	6,721	14,809	11,824	9,031	7,404
'France	5,608	8,447	7,762	7,948	6,894
'Germany	2,282	4,003	3,807	5,555	5,614
'Israel	0	0	78	1,521	2,964
'Egypt	304	814	1,434	1,725	2,222
'Peru	18	28	105	99	176
'Belgium	76	96	140	161	134
'Austria	838	132	19	48	110
'Brazil	0	46	27	82	80
'Ghana	16	31	66	55	69
'Morocco	81	277	169	241	65
'India	5	64	21	26	40

**Table II. Imports of Green Chillies from 2003 to 2007, in quantity (in tons)**

<b>Exporters</b>	<b>2003</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>
'World	61,887	51,280	62,986	68,602	58,464
'Spain	45,010	36,905	45,987	51,644	43,611
'France	6,174	4,770	6,034	6,493	5,855
'Netherlands	6,886	5,555	5,033	3,400	4,488
'Germany	2,078	1,924	3,152	3,224	2,635
'Egypt	764	1,318	1,548	1,988	1,362
'Poland	74	260	0	0	147
'Belgium	45	82	99	75	100
'Austria	161	12	23	48	34
'Brazil	16	7	24	23	32
'Albania	0	44	0	4	31
'Ghana	14	28	23	29	26
'Israel	0	39	646	1,411	26
'India	26	8	11	15	2

**Table III- Imports of Green Chillies in 2006**

Exporters	Imported value 2006, USD thousand	Trade balance 2006 in USD thousand	Share in Italy's imports , %	Imported quantity, tons, 2006	Unit value (USD/ unit)	Imported growth in value between 2002-2006, % p.a.	Imported growth in quantity between 2002-2006, % p.a.	Imported growth in value between 2005-2006, % p.a.	Ranking of partner countries in world exports	Share of partner countries in world exports, %	Total export growth in value of partner countries between 2002-2006, % p.a.
'World	83,318	-66,040	100	68,602	1,215	8	3	-6		100	12
'Spain	57,353	-57,340	68.8	51,644	1,111	7	3	-7	3	20.4	5
'Netherlands	7,404	-6,622	8.9	3,400	2,178	-3	-7	-18	1	32.3	11
'France	6,894	-5,214	8.3	6,493	1,062	4	1	-13	6	2.3	15
'Germany	5,614	-2,067	6.7	3,224	1,741	24	17	1	11	1	38
'Israel	2,964	-2,964	3.6	1,411	2,101			95			
'Egypt	2,222	-2,222	2.7	1,988	1,118	60	62	29	19	0.3	70
'Peru	176	-176	0.2	52	3,385	79	73	78	60	0	84
'Belgium	134	114	0.2	75	1,787	18	12	-17	9	1.2	9
'Austria	110	2,825	0.1	48	2,292	-40	-57	129	40	0.1	22
'Brazil	80	-80	0.1	23	3,478		26	-2	55	0	61
'India	40	-40	0	15	2,667	39	37	54	23	0.2	26

### Average Monthly Prices of Imported Chillies in Italy

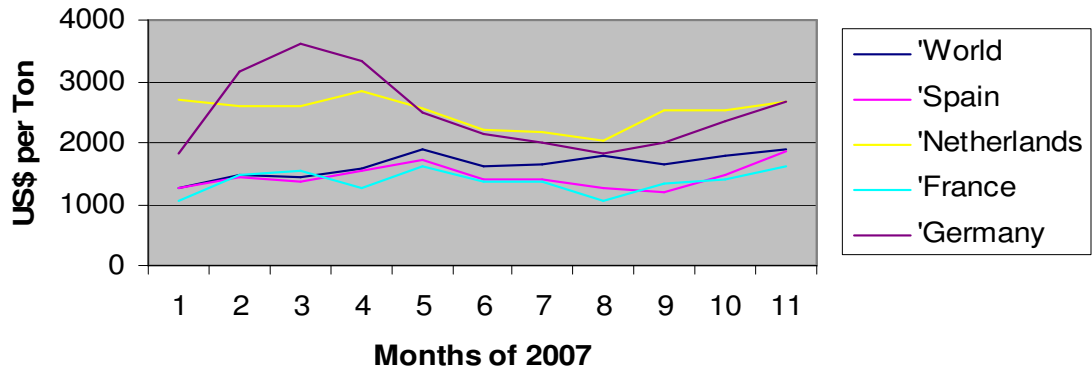




Table IV Chillies Imported by Italy Monthly Value in US\$ 000

Exporters	2007-M01	2007-M02	2007-M03	2007-M04	2007-M05	2007-M06	2007-M07	2007-M08	2007-M09	2007-M10	2007-M11	2007-M12
'World	7,472	8,561	14,316	13,221	16,231	7,743	3,897	2,263	2,830	3,300	5,179	332
'Spain	6,155	7,094	11,835	10,864	10,189	4,179	1,917	237	1,048	1,591	3,711	0
'Netherlands	29	43	28	332	3,551	2,016	1,117	1,188	1,138	853	234	0
'France	629	877	1,705	1,301	1,016	657	257	65	99	206	447	0
'Germany	130	180	356	485	754	788	564	736	485	579	548	0
'Egypt	377	263	281	164	660	70	0	0	0	0	72	248
'Belgium	17	2	4	6	11	3	9	7	5	7	4	0
'Austria	7	8	12	9	11	12	9	10	11	8	11	0
'Brazil	14	2	14	7	0	10	13	3	4	14	18	2
'Ghana	6	9	9	12	5	2	0	3	3	7	6	1
'Thailand	0	22	42	17	11	2	1	0	0	0	0	7
'India	1	0	0	1	1	0	0	0	0	0	0	2

Table V Chillies Imported by Italy Monthly Qty in Tons

Exporters	2007-M01	2007-M02	2007-M03	2007-M04	2007-M05	2007-M06	2007-M07	2007-M08	2007-M09	2007-M10	2007-M11	2007-M12
'World	5,976.70	5,804.40	9,981.20	8,395.20	8,518	4,755.10	2,354.70	1,257.10	1,720	1,829.30	2,746.40	220.8
'Spain	4,901.40	4,904	8,551.70	6,958.50	5,888.20	2,951.80	1,360.60	190.2	890.2	1,073.80	2,000.90	0
'Netherlands	10.7	16.5	10.8	117.1	1,394.10	916.9	513	586.5	462.8	338.6	87.2	0
'France	596.7	590.4	1,111.60	1,038.90	628.1	478.5	185.8	61.7	74.9	148	279.8	0
'Germany	70.9	57.3	98.2	145.2	304.1	370.1	281.1	402.3	243.8	246.1	206.2	0
'Egypt	302.2	197.3	178.1	113.2	283.2	26.6	0	0	0	0	64.6	197.4
'Belgium	60.6	1.2	4.1	4.6	5.8	2.4	5.2	4.1	2.8	4.5	2.4	0
'Austria	2.4	2.7	3.6	2.3	2.9	3.2	2.6	2.6	3	2	2.6	0
'Brazil	5.4	0.8	5.4	2	0	3.2	4.3	1.1	1.1	3.2	4.8	0.5
'Ghana	2.5	3.6	4.2	4.3	2.1	1	0	1.4	1.1	2.7	2.3	0.5
'India	0.4	0	0	0.4	0.4	0	0	0	0	0	0	0.7

Table VI Chillies Imported by Italy Monthly Average Price US\$ per Ton												
Exporters	2007-M01	2007-M02	2007-M03	2007-M04	2007-M05	2007-M06	2007-M07	2007-M08	2007-M09	2007-M10	2007-M11	2007-M12
'World	1250	1475	1434	1575	1905	1628	1655	1800	1645	1804	1886	1504
'Spain	1256	1447	1384	1561	1730	1416	1409	1246	1177	1482	1855	
'Netherlands	2710	2606	2593	2835	2547	2199	2177	2026	2513	2519	2683	
'France	1054	1485	1534	1252	1618	1373	1383	1053	1322	1392	1598	
'Germany	1834	3141	3625	3340	2479	2129	2006	1829	1989	2353	2658	
'Egypt	1248	1333	1578	1449	2331	2632					1115	1256
'Belgium	281	1667	976	1304	1897	1250	1731	1707	1786	1556	1667	
'Austria	2917	2963	3333	3913	3793	3750	3462	3846	3667	4000	4231	
'Brazil	2593	2500	2593	3500		3125	3023	2727	3636	4375	3750	4000
'Ghana	2400	2500	2143	2791	2381	2000		2143	2727	2593	2609	2000
'India	0			42500	27500							10000

## f. Tomatoes

**Table I Imports of Tomatoes by Italy 2001 to 2007 Value in US\$'000**

Exporters	2001	2002	2003	2004	2005	2006	2007
'World	36,213	59,086	108,742	86,089	132,044	102,439	107,737
'Netherlands	14,180	22,700	55,070	29,557	46,614	41,969	37,788
'Spain	14,625	21,455	24,599	31,731	46,486	31,093	30,523
'France	3,004	7,708	9,751	10,564	16,205	10,145	20,422
'Germany	2,628	4,762	11,257	8,285	11,355	10,247	11,665
'Morocco	102	122	470	2,605	4,907	3,528	2,952
'Belgium	1,511	2,012	6,135	2,649	3,780	2,676	2,608
'Poland	0	0	422	252	388	942	1,103
'Austria	53	1	200	27	251	232	238
'Portugal	0	9	0	0	117	13	152
'Tunisia	4	32	12	283	533	133	149

**Table II Imported Quantity in Tons**

Exporters	2001	2002	2003	2004	2005	2006	2007
'World	47,957	57,913	87,303	85,158	102,117	89,073	82,423
'Netherlands	17,171	21,506	39,919	30,928	35,477	32,997	29,069
'Spain	20,661	21,917	23,968	31,151	34,455	29,887	24,592
'France	4,350	7,629	9,952	10,355	13,778	10,432	15,630
'Germany	3,692	4,473	7,078	6,723	8,139	7,372	6,971
'Morocco	166	188	647	2,777	5,255	4,241	2,782
'Belgium	1,722	1,932	4,255	2,608	2,756	1,911	1,856
'Poland	N/A	0	350	189	389	938	994
'Portugal	0	8	0	0	218	20	161
'Austria	82	2	190	19	188	123	120
'Tunisia	5	13	9	291	434	141	119

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Table III Tomatoes Imported by Italy in 2006

Exporters	Imported value 2006, USD thousand	Trade balance in USD thousand	Share in Italy's imports, %	Imported quantity 2006 in Tons	Unit value, (USD /unit)	Imported growth in value between 2002-2006, % p.a.	Imported growth quantity between 2002-2006, % p.a.	Imported growth in value between 2005-2006, % p.a.	Ranking of partner countries in world exports	Share of partner countries in world exports, %	Total export in value of partner countries between 2002-2006, % p.a.
*World	102,439	88,727	100	89,073	1,150	14	11	-22		100	12
*Netherlands	41,909	-34,934	41	32,987	1,272	11	8	-10	1	23.4	11
*Spain	31,093	-30,527	30.4	29,887	1,040	15	10	-33	3	17.8	7
*Germany	10,247	88,596	10	7,372	1,390	17	12	-10	14	1	15
*France	10,145	-1,681	9.9	10,432	972	11	10	-37	10	2.9	12
*Morocco	3,528	-3,528	3.4	4,241	832	148	130	-28	11	2.1	6
*Belgium	2,676	-1,611	2.6	1,911	1,400	1	-4	-29	5	4.7	6
*Israel	1,120	-1,120	1.1	668	1,702	421	319	98	13	1	20
*Poland	942	976	0.9	938	1,004		44	143	15	1	60
*Austria	232	18,719	0.2	123	1,886	204	128	-8	32	0.1	18
*Egypt	186	-186	0.2	160	1,163	-2	0	-26	39	0.1	27

Table IV Monthly Imports of Tomatoes by Italy in Value \$000

Exporters	2007-M01	2007-M02	2007-M03	2007-M04	2007-M05	2007-M06	2007-M07	2007-M08	2007-M09	2007-M10	2007-M11	2007-M12
*World	5,332	6,379	8,124	10,632	11,463	7,419	5,630	7,213	11,190	10,827	12,473	600
*Morocco	737	362	317	384	21	0	0	0	0	40	540	556
*Austria	16	11	16	26	49	24	18	15	17	15	13	0
*Belgium	0	0	4	69	214	480	366	538	422	364	122	0
*France	1,177	1,907	2,703	2,813	1,868	381	255	212	738	1,166	3,278	0
*Germany	322	515	886	537	1,215	1,239	741	1,014	1,166	1,528	1,575	0
*Netherlands	212	105	220	2,508	4,747	3,827	3,688	4,475	6,906	5,825	4,023	0
*Poland	0	0	0	0	34	128	277	330	158	180	0	0
*Spain	2,860	3,434	3,924	4,167	3,270	1,272	284	622	1,677	1,588	2,919	0



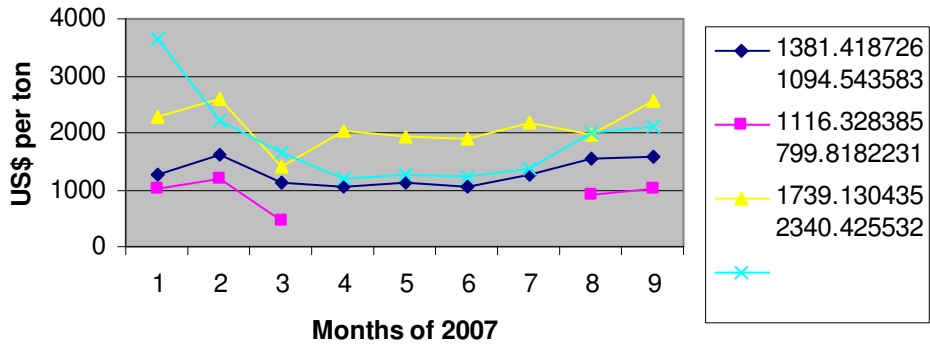
Table V Monthly Quantity Imported in Tons

Exporters	2007-M01	2007-M02	2007-M03	2007-M04	2007-M05	2007-M06	2007-M07	2007-M08	2007-M09	2007-M10	2007-M11	2007-M12
'World	3,859.80	5,828	6,411	6,535.90	10,160.40	7,088	4,995.40	6,840.5	8,831.9	6,947.80	7,929.9	476.2
'Morocco	660.2	440.1	308.4	325.2	47.4	0	0	0	0	43.3	523.9	433.8
'Austria	9.2	4.7	7	10	34.5	11.7	9.3	7.9	7.8	7.7	5.1	0
'Belgium	0	0	1.1	31.1	128.4	400.1	293.2	432.6	310.3	182.2	57.9	0
'France	972.6	1,964.40	2,168.70	1,788	1,916.90	363	218.2	120.9	499.1	779.2	2,204.1	0
'Germany	220.6	287	545.9	231.2	747.4	930.4	489.6	657.6	759.5	811	753.5	0
'Netherlands	119.3	47	96.3	1,217.40	3,904.90	3,822.80	3,465.80	4,305.2	5,360.7	3,484.90	2,480	0
'Poland	0	0	0	0	13.7	99.5	237.4	388.5	142.5	132.6	0	0
'Spain	1,873.60	3,042.60	3,245.90	2,915.40	3,336.90	1,378.90	281.9	938.7	0	1,388.40	1,902	0

Table VI Unit Value in US\$ per Ton

Exporters	2007-M01	2007-M02	2007-M03	2007-M04	2007-M05	2007-M06	2007-M07	2007-M08	2007-M09	2007-M10	2007-M11	2007-M12
'World	1381.4	1094.5	1267.2	1611.4	1127.2	1046.7	1127	1054.5	1267	1558.3	1572.9	1260
'Morocco	1116.3	799.82	1027.9	1180.8	443.04					923.79	1030.7	1281.7
'Austria	1739.1	2340.4	2285.7	2600	1420.3	2051.3	1935.5	1898.7	2179.5	1948.1	2549	
'Belgium			3636.4	2218.6	1666.7	1199.7	1248.3	1243.6	1360	1997.8	2107.1	
'France	1210.2	970.78	1246.4	1573.3	974.49	1049.6	1168.7	1753.5	1478.7	1496.4	1487.2	
'Germany	1469.7	1794.4	1623	2322.7	1625.6	1331.7	1513.5	1542	1535.2	1884.1	2090.2	
'Netherlands	1777	2234	2284.5	2060.1	1215.7	1001.1	1064.1	1039.4	1305.1	1671.5	1622.2	
'Poland					2481.8	1286.4	1166.8	895.52	1108.8	1357.5		
'Spain	1526.5	1128.6	1208.9	1429.3	979.95	922.47	1007.4	662.62	968.41	1143.8	1534.7	

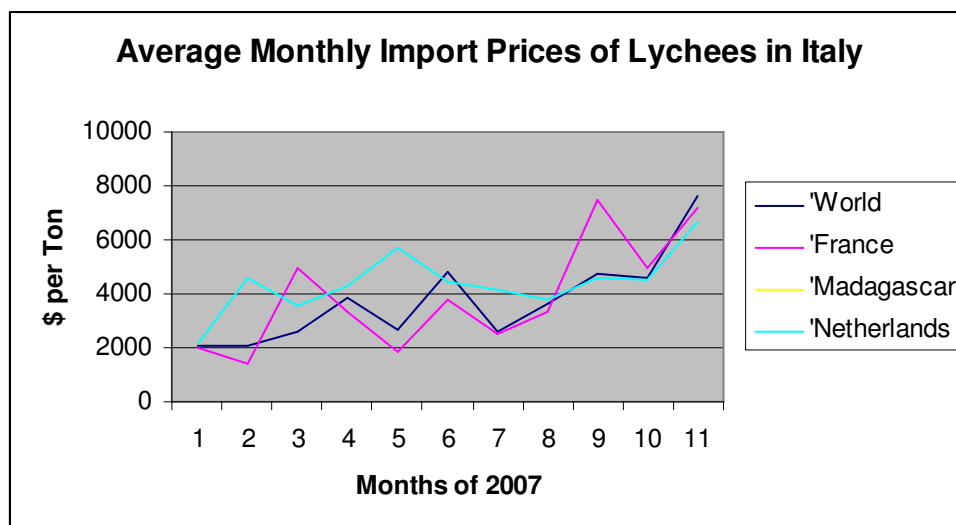
### Average Monthly Import Prices of Tomatoes in Italy



## g. Lychees

Exporters	2001	2002	2003	2004	2005	2006	2007
'World	2,296	7,185	11,726	4,447	3,067	5,082	7,496
'France	1,808	2,434	2,169	2,545	2,381	3,733	3,017
'Madagascar	0	4,058	8,311	1,591	60	0	2,861
'Netherlands	208	276	179	119	254	398	407
'Germany	72	3	102	1	17	332	370
'South Africa	1	2	50	2	0	298	317
'Spain	39	36	486	8	81	124	257
'Mauritius	67	89	113	45	155	126	173
'Thailand	70	142	98	40	46	25	68
'Belgium	7	109	201	86	30	19	15
'Israel	22	20	5	0	9	1	4

Exporters	2001	2002	2003	2004	2005	2006	2007
'World	1,286	2,331.20	2,995	2,618.30	1,629.80	2,368.90	3,159.30
'France	1,095.30	1,238.80	953.7	1,314.80	1,388	1,949.70	1,509.60
'Madagascar	0	815.2	1,543.80	1,184.20	35.8	0	1,181.90
'Germany	40.9	1.1	44.6	0.6	3.5	152	136.5
'Netherlands	90.4	130.7	64.6	44.6	110	100.3	124.5
'Spain	21.2	39.8	246.3	3.1	24.7	60.3	100.6
'South Africa	0.4	0.4	10.2	0.4	0	62.2	56.1
'Mauritius	13.6	13.7	19.3	6.7	28	26.4	23.8
'Thailand	15.6	32	21.1	12.5	18.7	3.5	16.3
'Belgium	2.2	48.8	87	47	11.5	5.3	6.4
'Austria	0	0	0	0.2	0.4	1	1.1
'Israel	6.4	6.7	1.6	0	1.6	0.3	1



**Table III -Monthly Import Value of Lychees in Italy \$000**

Exporters	2007-M01	2007-M02	2007-M03	2007-M04	2007-M05	2007-M06	2007-M07	2007-M08	2007-M09	2007-M10	2007-M11	2007-M12
'World	1,851	517	33	42	37	11	40	20	21	11	452	3,154
'France	1,397	187	3	4	6	3	9	2	3	2	94	0
'Madagascar	68	0	0	0	0	0	0	0	0	0	0	2,963
'Netherlands	139	61	10	3	4	4	5	12	12	9	20	0
'Germany	71	237	9	0	1	0	0	0	0	0	0	0
'South Africa	0	0	0	0	0	0	0	0	0	0	198	141
'Spain	174	27	11	12	13	0	0	0	0	0	0	0
'Mauritius	0	0	0	0	0	0	0	0	0	0	134	50
'Thailand	0	0	0	22	13	4	25	4	0	0	0	0
'Belgium	0	5	0	0	0	0	0	2	1	0	1	0

**Table IV- Monthly Import of Lychees in Qty Ton**

Exporters	2007-M01	2007-M02	2007-M03	2007-M04	2007-M05	2007-M06	2007-M07	2007-M08	2007-M09	2007-M10	2007-M11	2007-M12
'World	894	249.3	12.9	10.8	14	2.3	15.5	5.5	4.4	2.4	59.3	1,180.90
'France	697	129.8	0.6	1.2	3.2	0.8	3.6	0.6	0.4	0.4	13.1	0
'Madagascar	38.9	0	0	0	0	0	0	0	0	0	0	1,143
'Netherlands	65.7	13.3	2.8	0.7	0.7	0.9	1.2	3.2	2.6	2	3	0
'Germany	24.7	91.4	3.4	0	0.2	0	0	0	0	0	0	0
'South Africa	0	0	0	0	0	0	0	0	0	0	26.4	29.7
'Spain	67.1	11.9	6.1	6.2	7.9	0	0	0	0	0	0	0
'Mauritius	0	0	0	0	0	0	0	0	0	0	15.6	8.2
'Thailand	0	0	0	2.7	1.8	0.5	10.2	1.1	0	0	0	0
'Belgium	0	2.7	0	0	0	0	0	0.3	0.1	0	0.2	0

**Table V- Monthly Average Import Prices of Lychees in \$/ Ton**

Exporters	2007-M01	2007-M02	2007-M03	2007-M04	2007-M05	2007-M06	2007-M07	2007-M08	2007-M09	2007-M10	2007-M11	2007-M12
'World	2070	2074	2558	3889	2643	4783	2581	3636	4773	4583	7622	2671
'France	2004	1441	5000	3333	1875	3750	2500	3333	7500	5000	7176	
'Madagascar	1748											2592
'Netherlands	2116	4586	3571	4286	5714	4444	4167	3750	4615	4500	6667	
'Germany	2874	2593	2647		5000							
'South Africa											7500	4747
'Spain	2593	2269	1803	1935	1646							
'Mauritius											8590	6098
'Thailand				8148	7222	8000	2451	3636				
'Belgium		1852						6667	10000		5000	